

INVESTOR PRESENTATION

H1 2026 RESULTS

Aug. 6, 2026

**NEO
DECOR
TECH**

Decors and surfaces
for sustainable living.



LUIGI COLOGNI – CEO, 2005

- 62, Degree in Business Administration, MBA from Bocconi University
- Since the 1990s: gained experience in the furniture industry, working for multinational companies
- Since 2005, joined Confalonieri S.p.A. (now NEODECORTECH), where he currently serves as CEO.



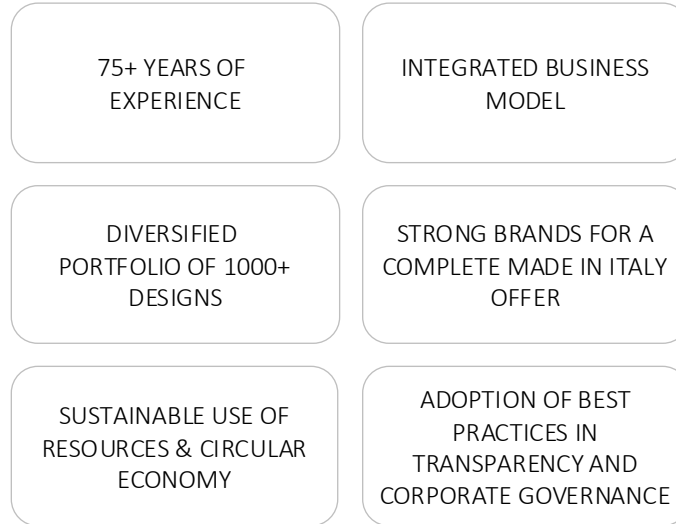
MARINA FUMAGALLI – CFO, 2023

- 49, Degree in Business Administration, Certified Public Statutory Auditor (since 2008) and Chartered Accountant (since 2021)
- Since 2003, 16 years of experience in a leading audit firm (EY)
- Since 2019, 4 years of experience in multinational companies in the chemical industry, operating both nationally and internationally.

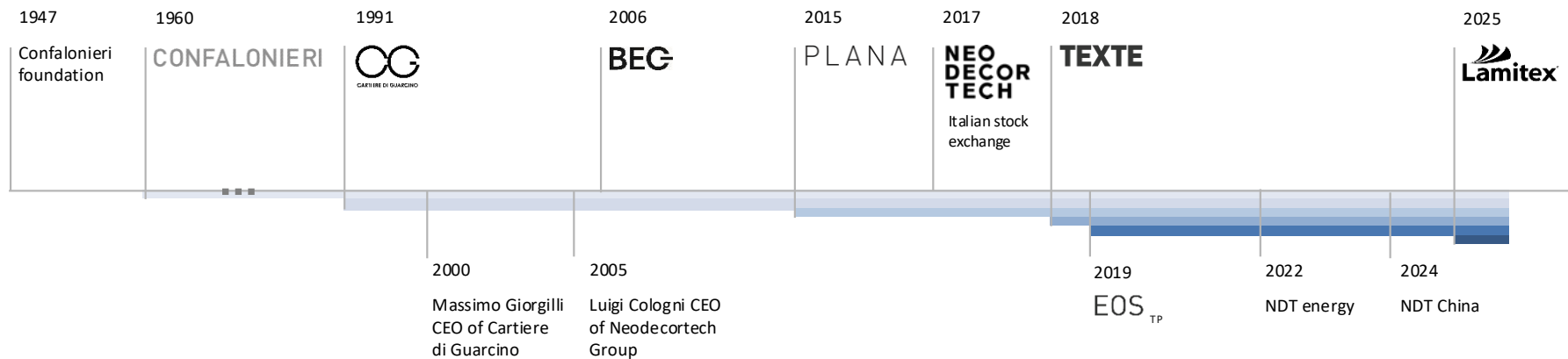
1. COMPANY OVERVIEW
2. H1 2026 FINANCIAL RESULTS
3. FUTURE OUTLOOK & GROWTH STRATEGY
4. ESG APPROACH
5. APPENDIX

1. COMPANY OVERVIEW

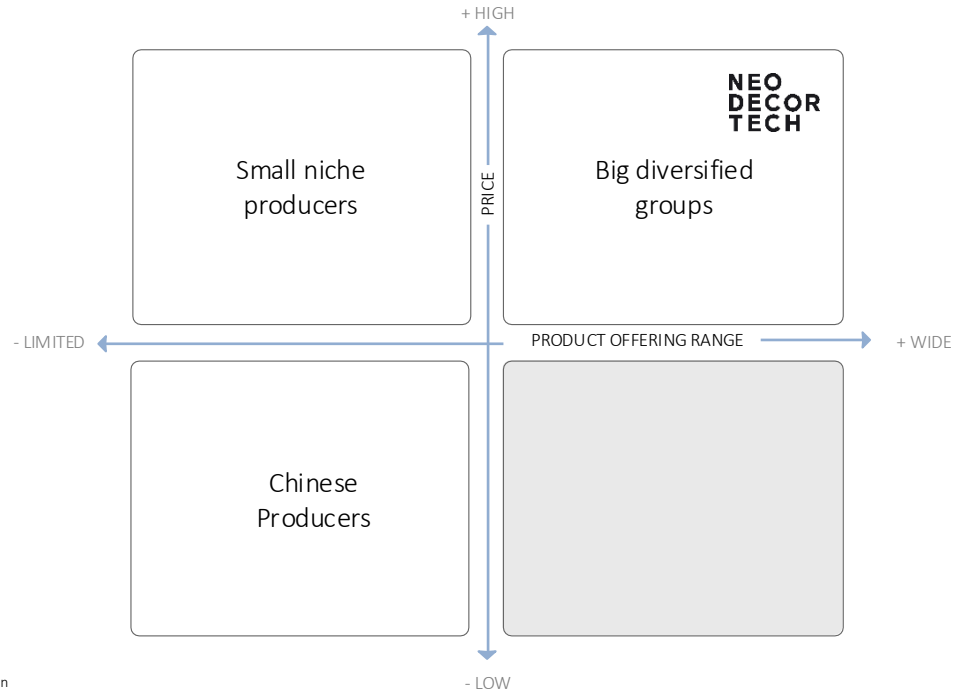
Providing the interior design industry with high-end suite of solutions ————— Business strategy
enhanced by distinctive Italian flair for a sustainable living ————— ESG purpose



A Group with a rich heritage and a broad portfolio of high-end design solutions, supported by an experienced management. Since 2015, the Company has accelerated its diversification process by welcoming new brands and products.



Neodecortech is positioned in a segment characterized by a diversified offer of high-quality products, oriented towards a “design” range and far from the mass market.



The Group oversees the entire decorative paper production process — from paper manufacturing to surface finishing, impregnation, final product, and end-of-line logistics.

Its production facilities are fully integrated with an energy plant, offering significant competitive advantages in terms of:



OPERATING EFFICIENCY

- Business continuity in case of grid outages
- Virtually full coverage (90%) of power needs



COST SAVING

- Significant economies of scale on energy costs (electricity and steam), generating savings of approx. €5.0M p.a. (2025)

DIVERSIFIED PORTFOLIO OF 1000+ DECORS

A wide range of solutions divided into 8 families





- Base paper
- Unicolors
- Balancing paper
- Kraft paper
- Underlay



TEXTE

Paper-based laminates made for the covering, doors and surfaces segments:

- Micro Top
- Thin Top
- EOS laminate



CONFALONIERI

- Printed decorative papers (DEC)
- Melamine-impregnated papers (MEL)
- Finish-foils mainly for the furniture, laminate flooring and camper/caravan segments (FINISH)



Paper-based laminates made for interior surfaces and the furnishing elements:

- nextVeneer
- nextPanel

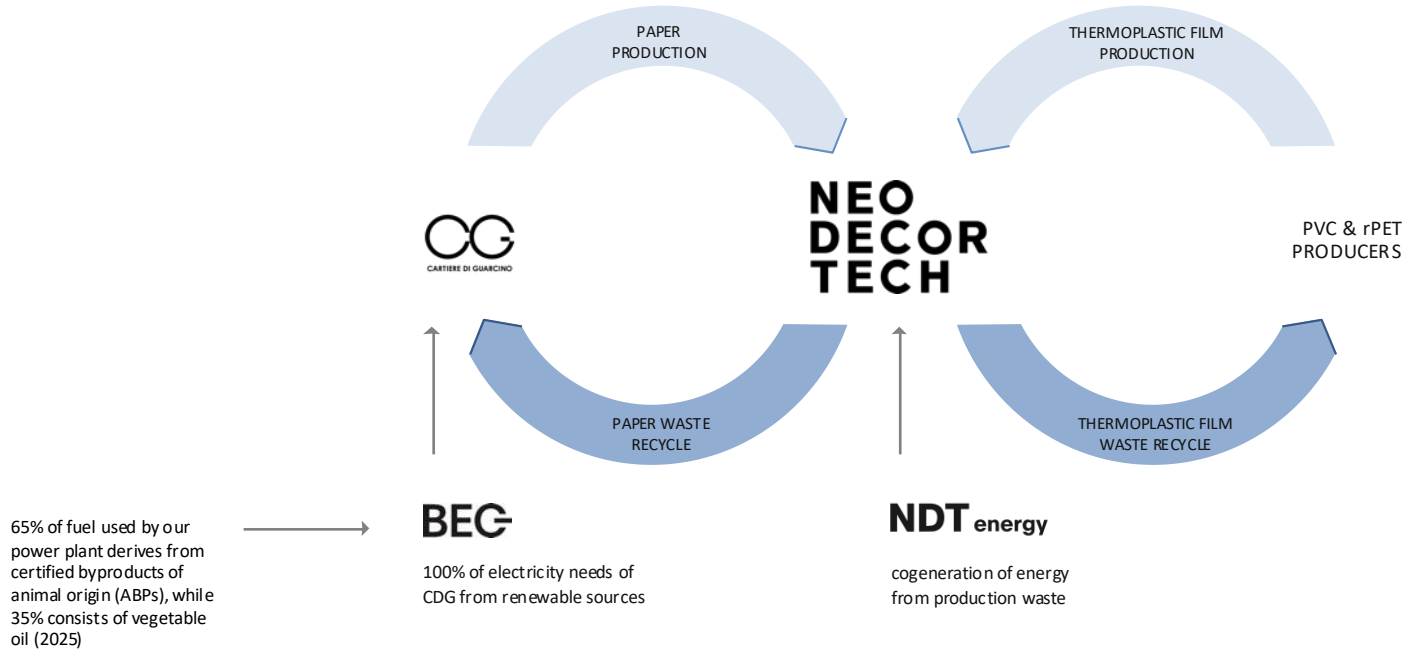


PLANA

- EOS Thermo Plastic (rPET)
- Polymeric printed films (PPF) addressed for the furniture and to the Luxury Vinyl Tiles flooring segment (PVC)
- Plastic printed laminated films (PPLF)

SUSTAINABLE USE OF RESOURCES & CIRCULAR ECONOMY

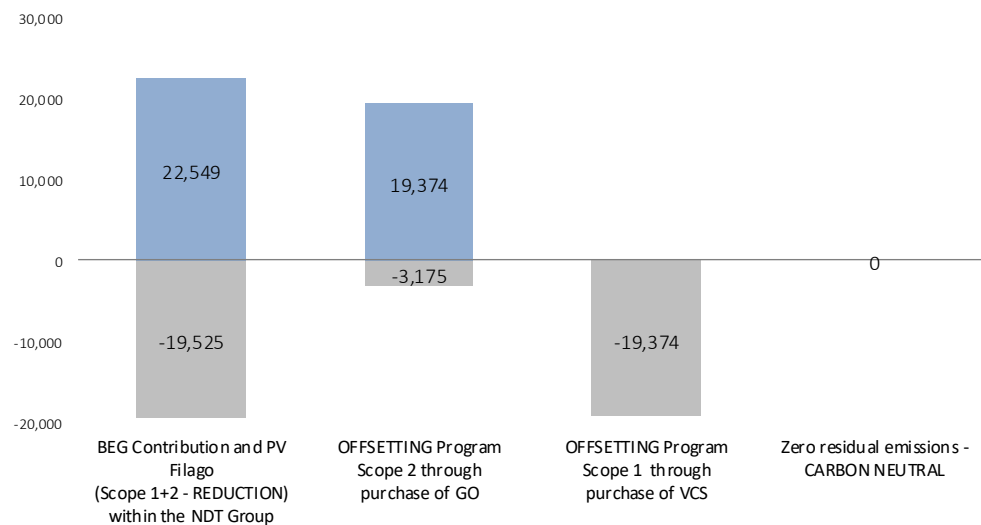
Vertical integration benefits based on the circular economy approach



CARBON NEUTRALITY

From 2023 onward the Group is Carbon neutral scope 1 + 2

2025 Neutralization and Offsetting (Scope 1+2)



2. FINANCIAL RESULTS



Revenue

97,7 Mln

+8,0% equal to +7,2 Mln

compared to H1 2025 (90,4 Mln)

Performance In line compared H1
2025 proforma

EBITDA

15,6 Mln

+69,3% equal to +6,4 Mln

compared to H1 2025 (9,2 Mln)

+47,3% equal to +5,0 Mln
compared to H1 2025 proforma

EBITDA Margin

16,0%

11,7% adj BEG

From 10,2% in H1 2025

From 10,9% in H1 2025 proforma

Net Result

9,1 Mln

+227,4% equal to +6,3 Mln

compared to H1 2025 (2,8 Mln)

+160,3% equal to +5,6 Mln
compared to H1 2025 proforma

Net Financial Position

19,9 Mln

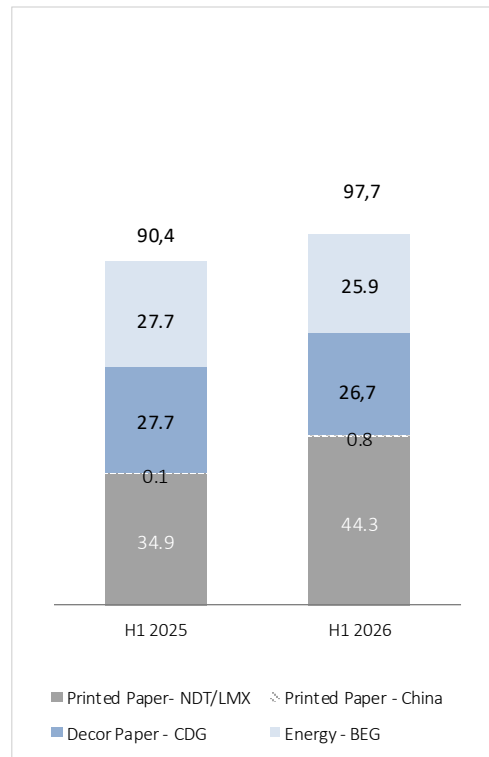
-11,0 Mln compared FY 2025

-16,8 Mln compared H1 2025

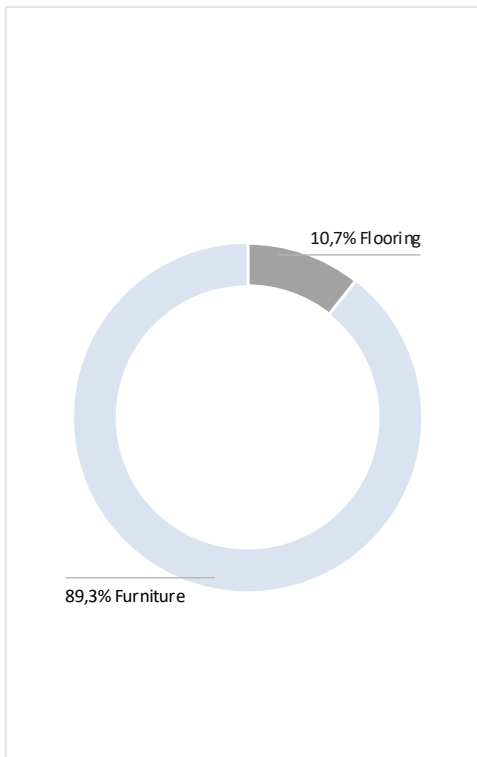
-20,9 Mln compared H1 2025
proforma

Proforma data includes H1 2025 Lamitex effects

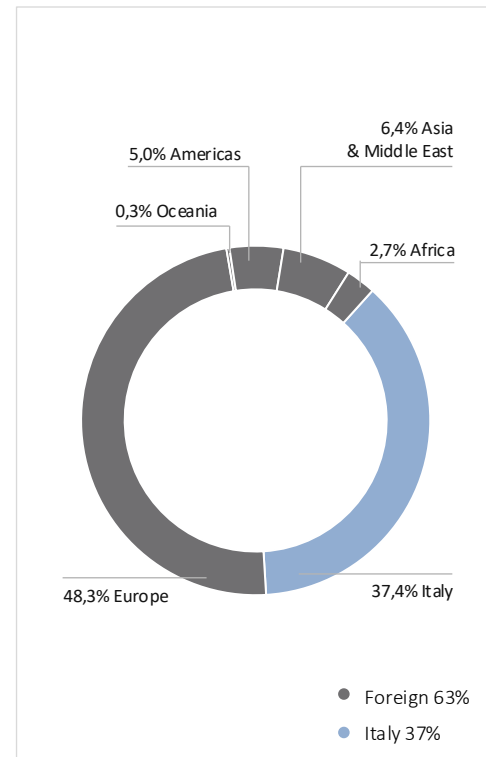
Net Sales (€/M)



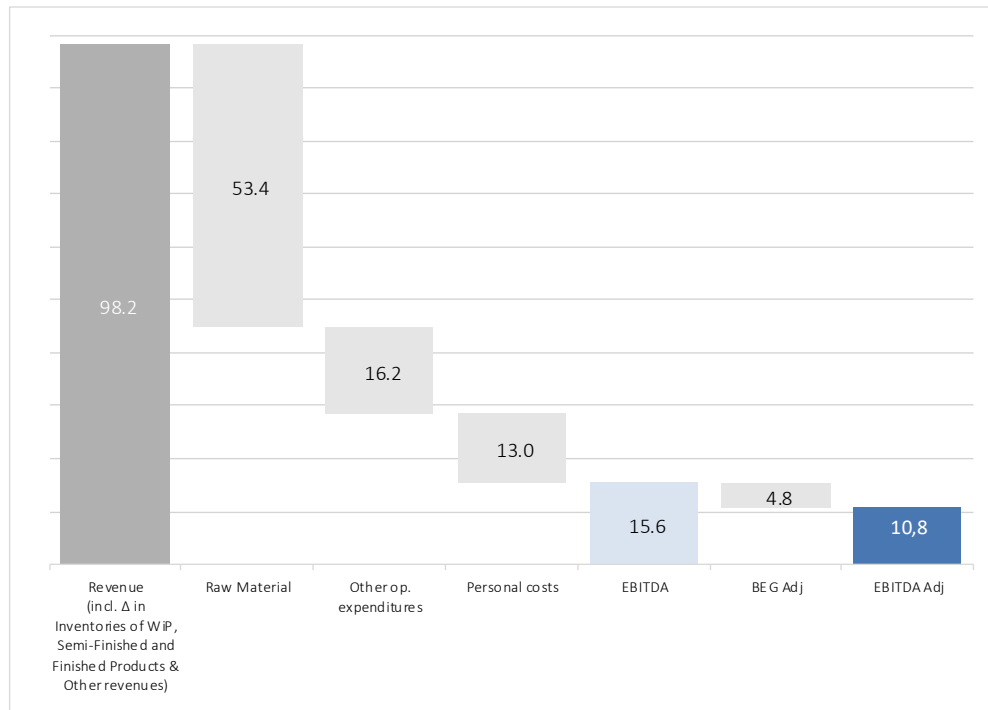
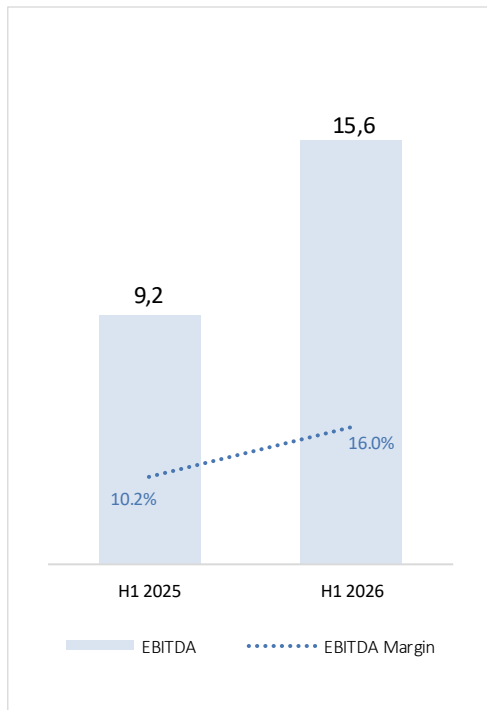
End uses



Geography (excluded BEG)



Statutory FS

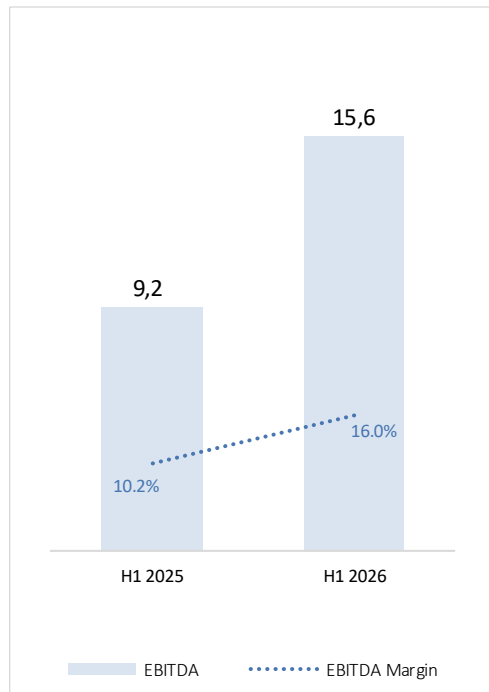


EBITDA margin growth was driven by improved efficiency and market development, with reported results also reflecting the BEG adjustment and the Lamitex acquisition.

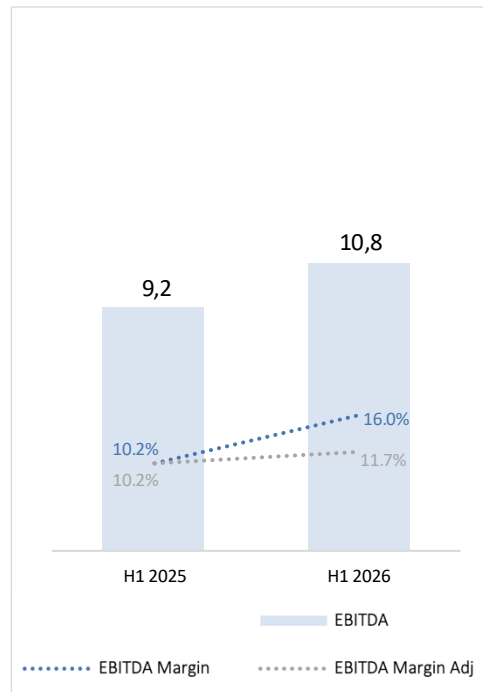
EBITDA & EBITDA MARGIN - €/M

H1 2025 – H1 2026 normalized from specific period effects

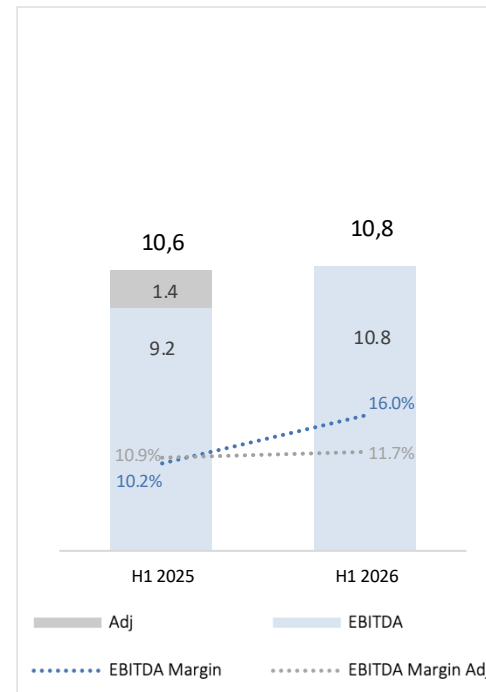
Statutory FS



Adj. BEG H1 2026

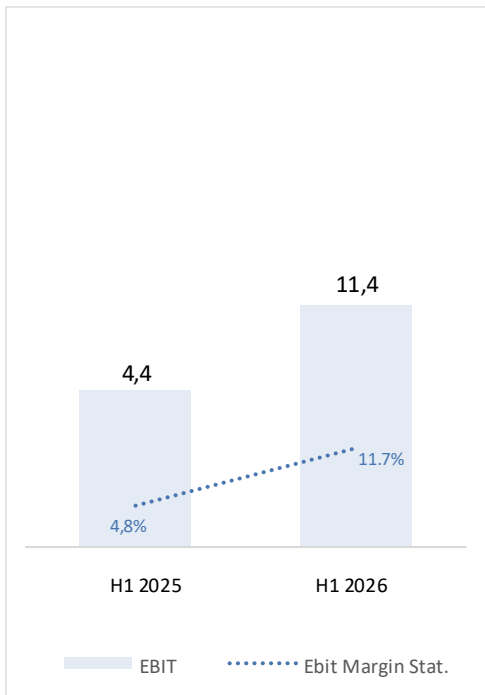


LMX proforma H1 2025 - Adj. BEG H1 2026

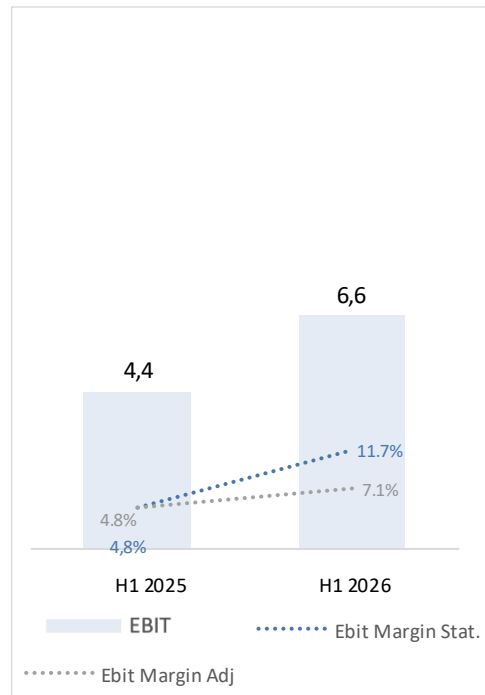


EBITDA margin growth was supported by greater operating efficiency and stronger market penetration, with reported results also reflecting the BEG adjustment and the Lamitex acquisition.

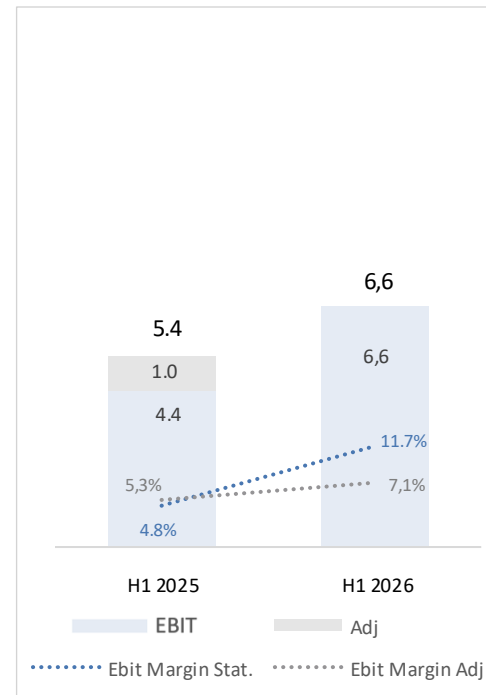
Statutory FS



Statutory FS (Adj. BEG)

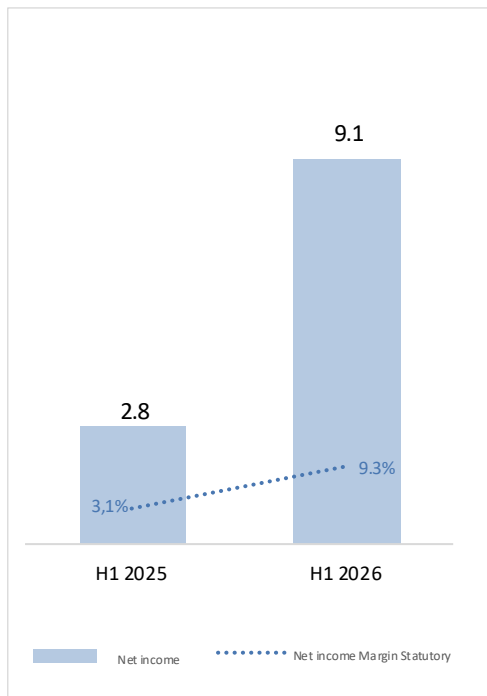


Statutory FS (Adj. BEG and LMX proforma)

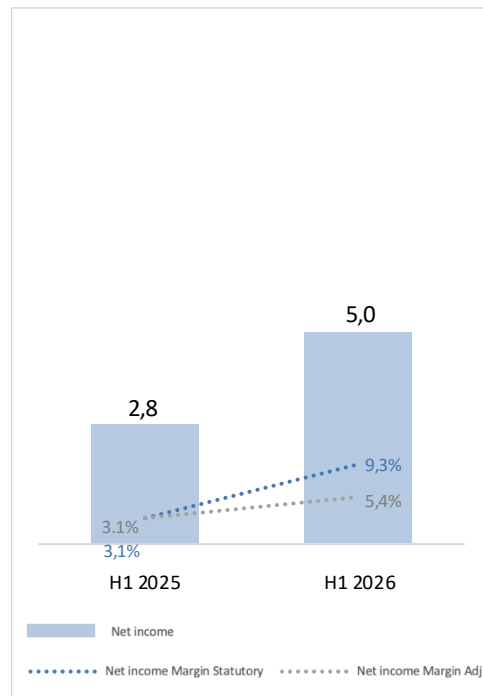


The improved EBITDA performance, combined with lower depreciation and provisions despite continued investment in innovation and maintenance, resulted in a stronger EBIT margin.

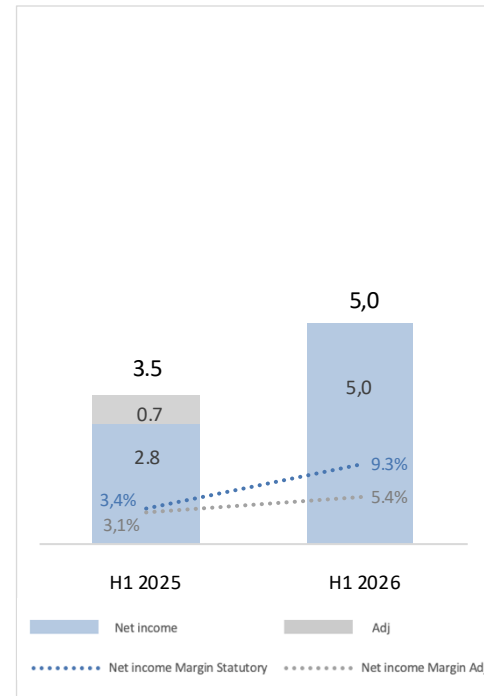
Statutory FS



Statutory FS (Adj. BEG)



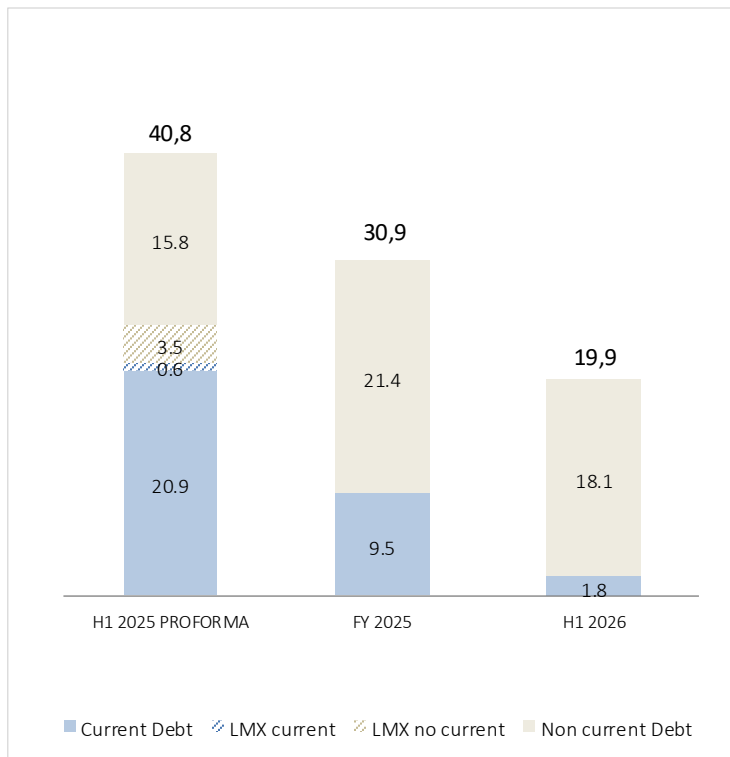
Statutory FS (Adj BEG and LMX proforma)



Higher EBIT and lower financial expenses, supported by reduced net debt, drove a significant improvement in net profit.

NET FINANCIAL POSITION - €/M

H1 2025 - FY 2025 - H1 2026



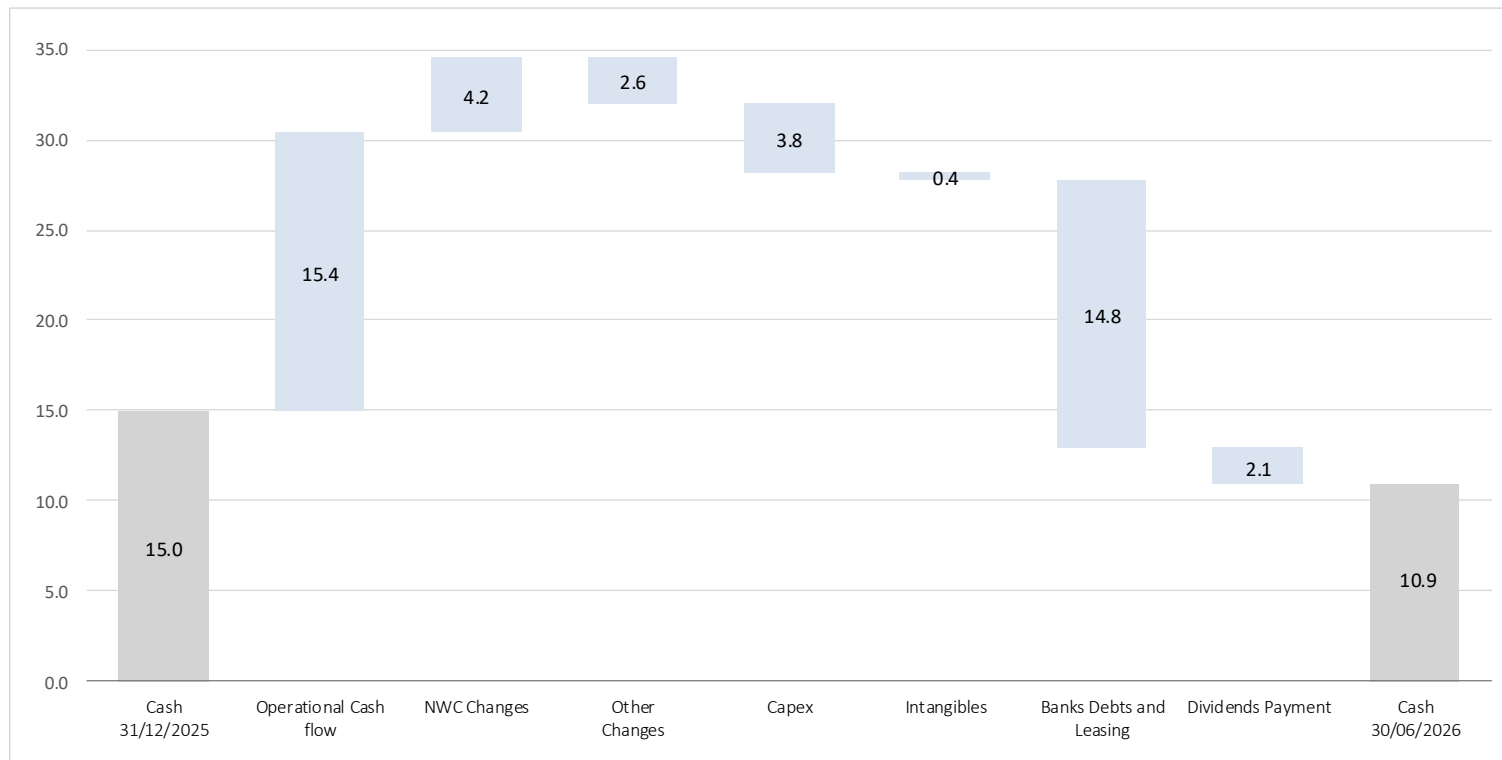
weighted average ROD (short and long debts): 3,3%

	FY 2025	H1 2026
NFP	30,90	19,90
EBITDA rolling	20,90	27,30*
NFP / EBITDA	1,99	0,73*
including Lamitex contribution		
EBITDA rolling ADJ	23,20	28,40*
NFP/EBITDA ADJ	1,33	0,70*

*EBITDA rolling includes the amount received by BEG related PY in Q3 2025 and H1 2026

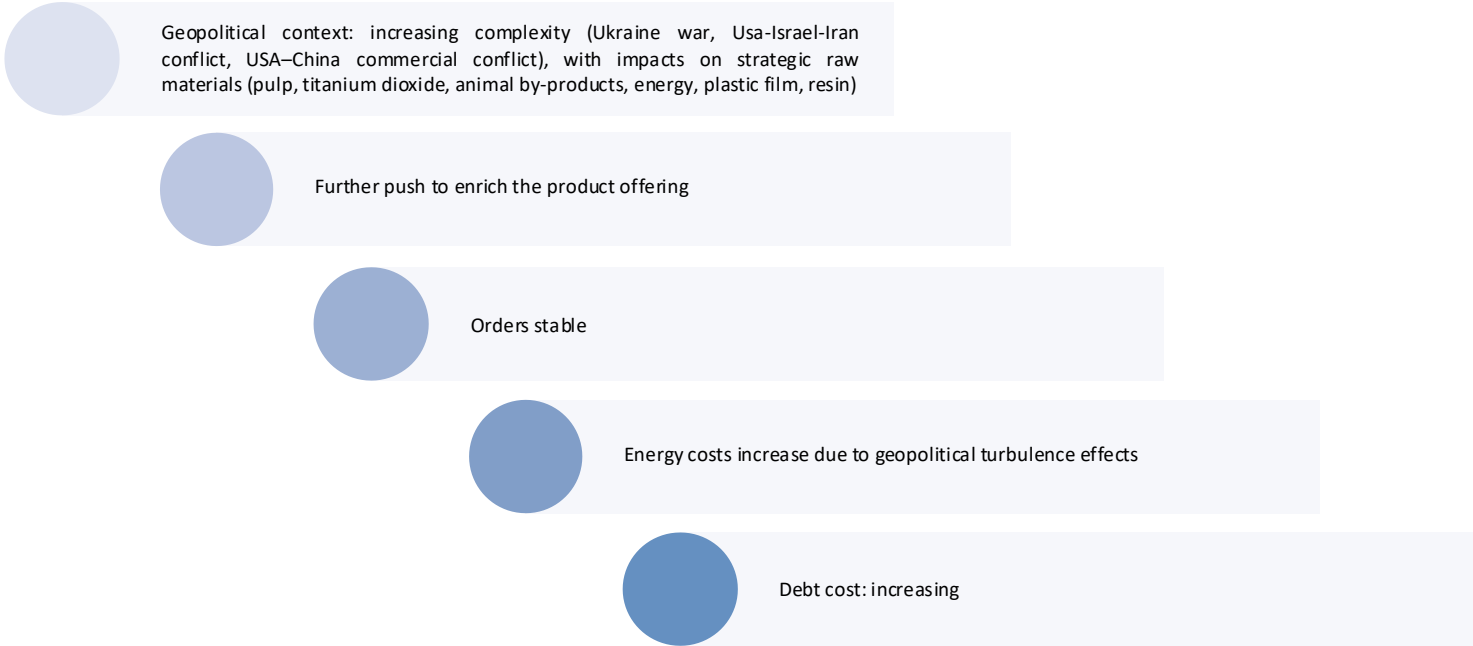
CASH FLOW ANALYSIS - €/M

H1 2026



3. FUTURE OUTLOOK & GROWTH STRATEGY

FUTURE OUTLOOK



Geopolitical context: increasing complexity (Ukraine war, Usa-Israel-Iran conflict, USA–China commercial conflict), with impacts on strategic raw materials (pulp, titanium dioxide, animal by-products, energy, plastic film, resin)

Further push to enrich the product offering

Orders stable

Energy costs increase due to geopolitical turbulence effects

Debt cost: increasing

**NEO
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Focus on higher-margin products (laminates, films)


Lamitex

Maximize cross-selling with Neodecortech

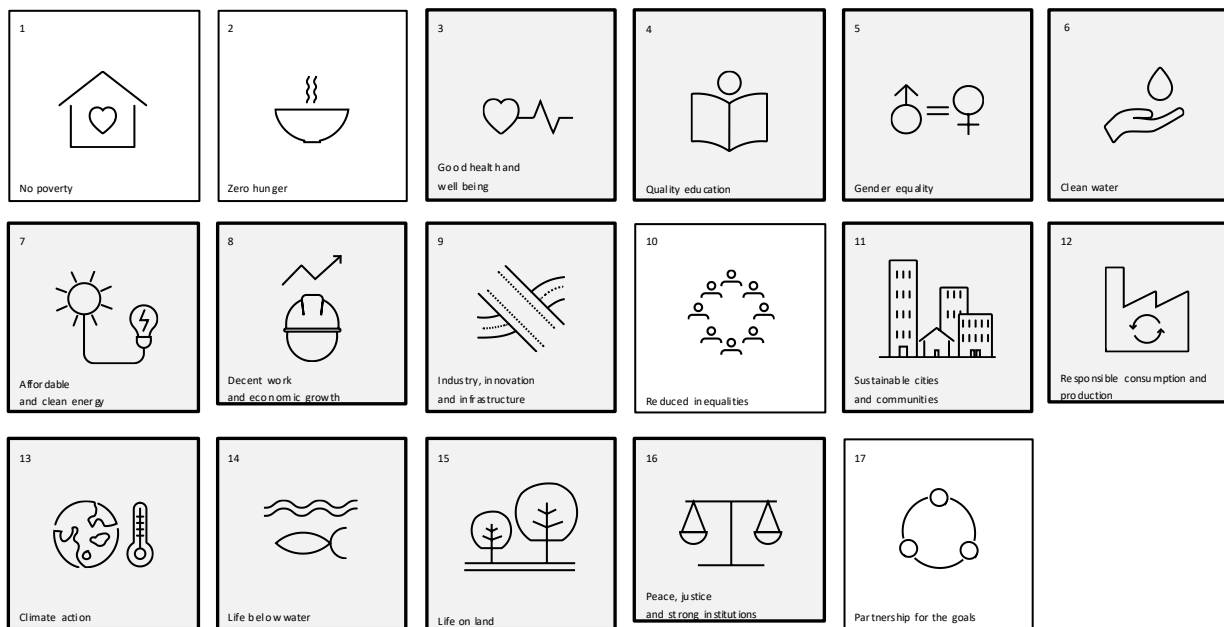

CARTIERE DI GUARCINO

Key project on Kraft paper

BEG

Extension of operating period

Neodecortech has identified 13 targets it can tangibly contribute to through its own businesses and production environment, identifying for each one commitments and performance indicators.



System certifications



Product certifications



*Neodecortech S.p.A. only



**Cartiere di Guarcino S.p.A. only



**Cartiere di Guarcino S.p.A. only

Economics & Environmental saving projects 2025 summary

Projects	Saving K€ yearly basis	Details / Notes	Environmental Impact	Unit
Recycling and waste	1.293	Secondary raw material used	20,5%	Secondary raw material
		Recovered waste	1.782	Tons of recycled and recovered waste
Emission	5.408	Minor emission	-22.933	Ton CO2 eq.
Use of Gas and water	378	Minor reduction in fossil fuel usage	-600.000	m3 gas
		Minor water usage reduction	-402.000	m3 water
On going projects 2026	600	Minor emission	-1.042	Ton CO2 eq.
		Waste reduction	-800	Tons of waste
Total saving Project & ongoing projects 2026	7.679			

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APPENDIX

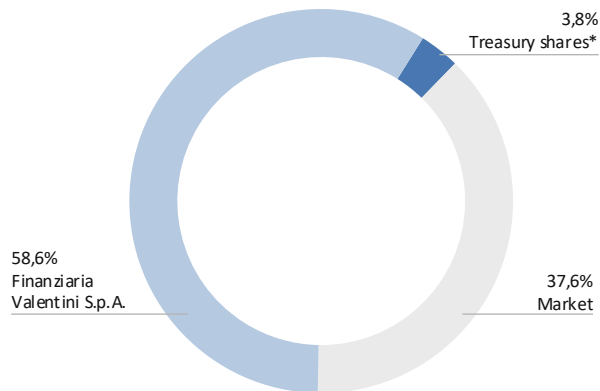
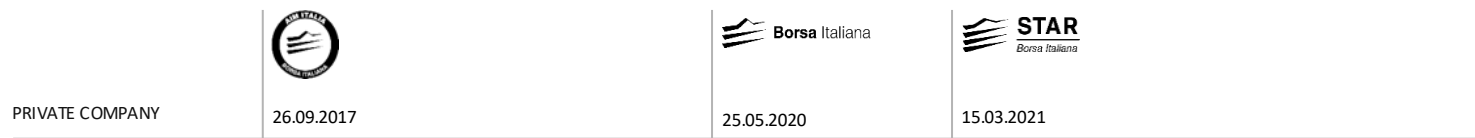
Shareholders and market data

Financial Results

Key Contacts

ADOPTION OF BEST PRACTICE IN TRANSPARENCY AND CORPORATE GOVERNANCE

Since 2021, the Company has been listed on the STAR segment of Euronext Milan and is committed to fulfill strict requirements, in terms of liquidity, transparency and corporate governance.



* At July 31, 2026

Market Data

Share Price July 31, 2026	4.99€/share	Payout ratio 2025A	29%
Mkt Cap July 31, 2026	€ 70,9 m	Dividend Yield 2025A (calculated on closing price at 13 March 2026)	4,24%

- ✓ Free float above 38%
- ✓ 3 independent BoD members
- ✓ Internal Audit and Remuneration committees



Scope 1 and Scope 2 market-based emissions

22.548 Ton CO₂

-3,5% incidence tons of paper
eq. compared to 2024

Energy consumption on site for production

188.024 MWh

Incidence per ton of paper
equivalent equal to 3,79 MWh/ton
in 2025 and 3,67 MWh/ton in 2024

Water withdrawals

1.428 K cubic meters

-16.8% per ton of paper eq.
compared to 2024

Waste produced

5.942 Tons

-7,6% incidence per ton of
paper equivalent compared to
2024



Employees

441

45 employees thanks to the
acquisition of Lamitex S.r.l.

Employees with full-time contracts

97%

Increasing compared to 2024

New hires under 30 years old

18 employees (42% of new hires)

+26% compared to 2024

Training provided

19.344 hours

+24.2% compared to 2024



Balance between genders

44%

for the least represented gender
on the Board of Directors

Cybersecurity incidents

0%

Introduction of the Security
Operation Center (SOC)

Reports of wrongdoings

0%

Through Whistleblowing channels

Spending on local suppliers

58%

In line with 2024

INCOME STATEMENT

H1 2026 – H1 2025

<i>(Euro thousands)</i>	30 JUNE 2026	%	30 JUNE 2025	%	Change	Change %
Revenue from sales and services	97.650	100,0%	90.425	100,0%	7.225	8,0%
Changes in work in progress, semi-finished and finished products	(2.544)	(2,6%)	3.166	3,5%	(5.710)	(180,4%)
Other revenue	3.132	3,2%	919	1,0%	2.213	240,8%
Value of Production	98.238	100,6%	94.510	104,5%	3.728	3,9%
Raw and ancillary materials and consum.	(53.422)	(54,7%)	(60.471)	(66,9%)	7.049	(11,7%)
Other operating expense	(16.212)	(16,6%)	(13.163)	(14,6%)	(3.049)	23,2%
Value Added	28.604	29,3%	20.876	23,1%	7.728	37,0%
Personnel expense	(12.971)	(13,3%)	(11.639)	(12,9%)	(1.332)	11,4%
EBITDA	15.633	16,0%	9.237	10,2%	6.396	69,2%
Amortization and depreciation	(4.201)	(4,3%)	(4.856)	(5,4%)	655	(13,5%)
Allocations	(37)	(0,0%)	(35)	(0,0%)	(2)	5,0%
EBIT	11.395	11,7%	4.346	4,8%	7.049	162,2%
Financial expense	(791)	(0,8%)	(1.439)	(1,6%)	648	(45,0%)
Financial income	142	0,1%	269	0,3%	(127)	(47,2%)
Profit/(loss) before tax	10.746	11,0%	3.176	3,5%	7.570	238,4%
Income tax	(1.686)	(1,7%)	(409)	(0,5%)	(1.277)	312,2%
Profit/(loss) for the year	9.060	9,3%	2.767	3,1%	6.293	227,4%
<i>Of which Group profit/(loss) for the year</i>	<i>8.994</i>		<i>2.800</i>		<i>6.194</i>	
<i>Of which Profit/(loss) for the year of non-controlling interests</i>	<i>66</i>		<i>(33)</i>		<i>99</i>	

BALANCE SHEET STATEMENT – ASSETS

H1 2026 – FY 2025

Assets (Euro thousands)	30 JUNE 2026	%	31 DECEMBER 2025	%	Change	Change %
Intangible assets	9.369	5,0%	9.762	5,2%	(393)	(4,0%)
Tangible assets	77.737	41,5%	77.318	41,2%	419	0,5%
Equity investments	2	0,0%	2	0,0%	0	0,0%
Other non-current assets	70	0,0%	62	0,0%	8	12,9%
Non-current financial receivables	533	0,3%	469	0,3%	64	13,6%
Deferred tax assets	2.172	1,2%	1.750	0,9%	422	24,1%
Non-current assets	89.883	47,9%	89.363	47,7%	520	0,6%
Inventory	46.603	24,9%	45.196	24,1%	1.407	3,1%
Trade receivables	28.810	15,4%	17.635	9,4%	11.175	63,4%
Receivables from tax consolidation	0	0,0%	0	0,0%	0	0,0%
Tax receivables	2.930	1,6%	4.265	2,3%	(1.335)	(31,3%)
Current financial receivables	0	0,0%	0	0,0%	0	0,0%
Other current receivables	8.357	4,5%	13.312	7,1%	(4.955)	(37,2%)
Cash funds	10.944	5,8%	15.030	8,0%	(4.086)	(27,2%)
Current assets	97.644	52,1%	95.438	50,9%	2.206	2,3%
Total Assets	187.527	100,0%	184.801	98,5%	2.726	1,5%

BALANCE SHEET STATEMENT – EQUITY AND LIABILITIES

H1 2026 – FY 2025

Equity and Liabilities (<i>Euro thousands</i>)	30 JUNE 2026	%	31 DECEMBER 2025	%	Change	Change %
Share capital	18.804	10,0%	18.804	10,0%	0	0,0%
Share premium reserve	19.188	10,2%	19.188	10,2%	0	0,0%
Other reserves	37.617	20,1%	32.794	17,5%	4.823	14,7%
Prior years' profit (loss)	8.670	4,6%	8.710	4,6%	(40)	(0,5%)
Profit (loss) for the year	8.994	4,8%	7.325	3,9%	1.669	22,8%
Group equity	93.273	49,7%	86.821	46,3%	6.452	7,4%
Equity attributable to non-controlling interests	(54)	0,0%	(23)	0,0%	(31)	134,8%
Profit (loss) for the year attributable to non-controlling interests	66	0,0%	(31)	0,0%	97	(312,9%)
Total equity attributable to non-controlling interests	12	0,0%	(54)	0,0%	66	(122,2%)
Total equity	93.285	49,7%	86.767	46,3%	6.518	7,5%
Provisions for risks and charges	863	0,5%	826	0,4%	37	4,5%
Deferred tax	6.907	3,7%	7.052	3,8%	(145)	(2,1%)
Post-employment benefits	2.057	1,1%	2.087	1,1%	(30)	(1,4%)
Non-current financial liabilities	18.059	9,6%	21.453	11,4%	(3.394)	(15,8%)
Non-current liabilities	27.886	14,9%	31.418	16,8%	(3.532)	(11,2%)
Trade payables	36.721	19,6%	29.247	15,6%	7.474	25,6%
Payables from tax consolidation	2.418	1,3%	815	0,4%	1.603	196,7%
Tax payables	1.050	0,6%	1.116	0,6%	(66)	(5,9%)
Current financial liabilities	12.790	6,8%	24.500	13,1%	(11.710)	(47,8%)
Other current payables	13.377	7,1%	10.938	5,8%	2.439	22,3%
Current liabilities	66.356	35,4%	66.616	35,5%	(260)	(0,4%)
Total equity and liabilities	187.527	100,0%	184.801	98,5%	2.726	1,5%

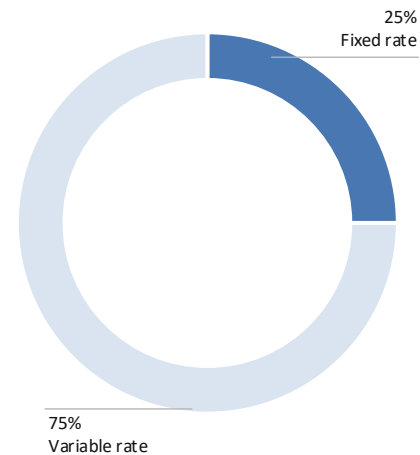
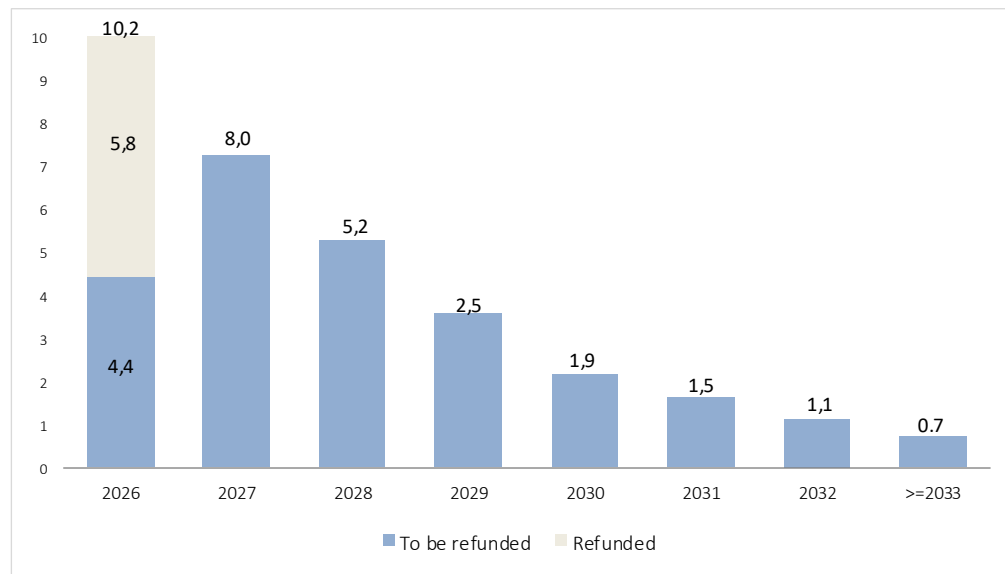
NET FINANCIAL POSITION

H1 2026 – H1 2025

<i>(Euro thousands)</i>	30 JUNE 2026	31 DECEMBER 2025	Change	Change %	30 JUNE 2025	Change
A. Cash funds	10.944	15.030	(4.086)	(27,2%)	5.485	5.459
B. Cash and cash equivalents	0	0	0	0,0%	0	0
C. Other current financial assets	0	0	0	0	0	0
D. Cash (A+ B + C)	10.944	15.030	(4.086)	(27,2%)	5.485	5.459
E. Current financial debt	(4.254)	(14.526)	10.272	(70,7%)	(17.363)	13.109
F. Current portion of non-current financial debt	(8.536)	(9.973)	1.437	(14,4%)	(9.075)	539
G. Current financial debt (E + F)	(12.790)	(24.499)	11.709	(47,8%)	(26.438)	13.648
H. Net current financial debt (G - D)	(1.846)	(9.469)	7.623	(80,5%)	(20.953)	19.107
I. Non-current financial debt	(18.059)	(21.454)	3.395	(15,8%)	(15.755)	(2.304)
J. Debt instruments	0	0	0	0,0%	0	0
K. Trade payables and other non-current payables	0	0	0	0,0%	0	0
L. Non-current financial debt (I + J +K)	(18.059)	(21.454)	3.395	(15,8%)	(15.755)	(2.304)
M. Total financial debt (H + L)	(19.905)	(30.923)	11.018	(35,6%)	(36.708)	16.803
of which Lamitex financial debt	3.002	3.299	(297)	0,0%	0	0
of which payable to Lamitex shareholders to be settled	2.000	4.000	(2.000)	0,0%	0	0
of which financial outflow for Lamitex acquisition	5.500	3.500	2.000	0,0%	0	0
Total Adjusted Financial Debt	(9.403)	(20.124)	10.721	(53,3%)	(36.708)	27.305

Debt Repayment plan (€/ M)

One covenants on CDG long term debts



weighted average ROD(short and long debts): 3,3%

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