**INVESTOR PRESENTATION** 

May 2025



Decors and surfaces for sustainable living.

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#### Investor Presentation

### **INDEX**

#### 1. Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics
circular economy

Industry structure
Strategic positiong
Wide and diversifed portfolio product
Sales mix: product & geography
Experienced managemenent team
Key financial numbers
Shareholders and market data

#### 4. ESG approach

Certifications
Survey Sustainability
Circular economy
2024 Group emissions neutrality scope 1 + 2
Fully committed ESG agenda
Sustainable development goals

## 2. Economics & financials 2020-2024 and Q1 2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturity

### 5. Appendix

Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024 Contacts



#### Investor Presentation

## **INDEX**

#### 1. Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics
circular economy

Industry structure
Strategic positiong
Wide and diversifed portfolio product
Sales mix: product & geography
Experienced managemenent team
Key financial numbers
Shareholders and market data

#### 4. ESG approach

Certifications
Survey Sustainability
Circular economy
2024 Group emissions neutrality scope 1 + 2
Fully commited ESG agenda
Sustainable development goals

#### 2. Economics & financials 2020 – 2024 and Q1 2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturity

#### 5. Appendix

Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024 Contacts

#### 3. Growth strategy



Neodecortech, a group 100% Made in Italy.

5 companies sharing the same vision and a clear industrial and ESG strategy:

Providing the interior design industry with high-end decors and surfaces enhanced by distinctive Italian flair for a sustainable living.



## AT A GLANCE

#### 75 YEARS OF EXPERIENCE

Neodecortech is a top player in the niche of decorative surfaces design and manufacturing (mostly paper, plus plastic more recently) for the interior design and flooring industries.

#### A HIGHLY SINERGISTIC BUSINESS MODEL

The Group is built around three pillars: printing, impregnation and lamification, paper mill and energy plant. This structure allows the Group to i) exploit cross-selling ca- pacity and ii) save energy costs (electricity and steam).

#### HIGH SPECIALIZATION THROUGHOUT THE VALUE CHAIN

The Group covers every stage of the production process of decorative paper, from paper production, through surface finishing and impregnation, to the finished product and management of end-of-line logistics.

#### A WELL DIVERSIFIED PORTFOLIO

The Group offers almost 900 types of decorations, representing different natural materials such as wood and stone, surfaces such as metal and cement, as well as textures of textile inspiration and abstracts.

### SUSTAINABLE USE OF RESOURCES & CIRCULAR ECONOMY

Scrap paper from production process are employed as secondary raw material. In 2023, about 66 tons of waste paper were collected and delivered for recovery. Furthermore, the energy plant is powered by sustainable bioliquids.

# EFFECTIVE BUSINESS MODELS

Group structure

Neodecortech S.p.A. - 1947 (38% of FY24 revenue, 217 employees)

70% owned

Changzhou NDT new material technology company Ltd - 2024 (0% of FY24 revenue, 4 employees)

100% owned

NDT energy S.r.l. - 2022 Energy Plant (0% of FY24 revenue)

→ Cartiere di Guarcino S.p.A. - 1990

Paper Mill (32% of FY24 revenue, 173 employees)

100% owned

Bio Energia Guarcino S.r.l. - 2006

Energy Plant (30% of FY24 revenue, 4 employees)



#### EFFECTIVE BUSINESS MODELS

#### Group structure

## --Neodecortech S.p.A. - 1947 (38% of FY24 revenue, 217 employees yees)

Founded in 1947, is the parent company of the Group. Under the brand name Confalonieri, Plana and Texte it is specialized in paper printing, polymeric films printing, polymeric lacquering and embossing, paper impregnation and lamination.

Printing: 4 industrial paper printing machines, 1 industrial polymeric printing machines, 2 labo printing machines,

4 digital labo printing machines;

Impregnation: 3 (+1) melamine machines, 1 finish foil/melamine machine, 1800 mm width machine

Lacquering & embossing: 1 + 1 machine for polymeric films;

Lamination: 3 industrial CPL machines, 1 650 mm width CPL machine

70% owned

# Changzhou NDT new material technology company Ltd - 2024 (0% of FY24 revenue, 4 employees)

Established in 2023, registered office in Changzhou - China and acquired 70% on 15 May 2024. It markets printed decorative paper sold on the local and Far East markets.

## - NDT energy S.r.l. - 2022

Energy Plant (0% of FY24 revenue)

Established in 10.2022 is located in Casoli d'Atri (TE) and currently not operative. As of today is waiting for the authorization as a waste-to-energy plant, capable of reusing waste process and satisfy almost all of the heat requirements of NDT "laminate" division.

## --▶ Cartiere di Guarcino S.p.A. - 1990

\_\_\_ Paper Mill (32% of FY24 revenue, 173 employees )

Established in 1990, CDG is located in Guarcino and occupies an area of 144,000 m² (of which 21,000 m² covered). The Company has a production capacity of 50,000 tons/year (2 PM). The Company offers 3 product categories (for high and low pressure lamination as well as for flooring): base paper, unicolor paper, backer paper (underlay and kraft).

#### 100% owned

100% owned

## <sup>1</sup> ▶ Bio Energia Guarcino S.r.l. - 2006

Energy Plant (30% of FY24 revenue, 4 employees)

BEG, a cogeneration plant set up in 2006 in Guarcino, produces electrical and thermal energy through three endotherm diesel engines powered by tallow oil with low CO2 emissions. It has a production capacity of 9 steam tons and 20 MW per hour (3 engines) BEG supplies all the energy requirements of the Paper Mill.

#### 9

## NEO DECOR TECH

## **EFFECTIVE BUSINESS MODELS**

## Vertical integration benefits



KNOW HOW – R&D (Centralized R&D, co- development with the paper mill) Vertical integration brings competitive advantages in terms of:

- flexibility;
- competitive purchase prices;
- maintaining control over R&D.



Operating efficiency via the energy plant

- business continuity in case of grid outages;
- virtually full coverage (90%) of power needs;
- production efficiency;

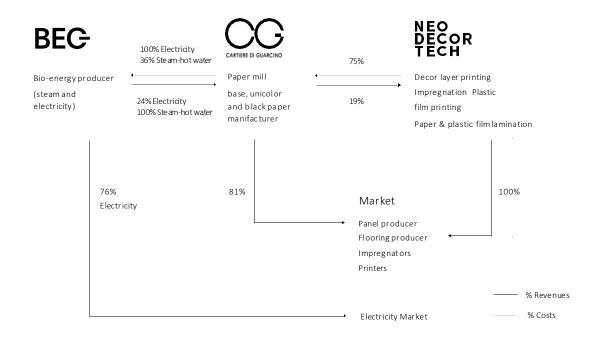


#### Cost saving

Vertical integration with the energy plant offers competitive advantages, producing significant economies of scale on energy costs (electricity and steam), and generating savings of approximately €5,5M p.a. (2024)



## INTERCOMPANY FLOWS 2024: integration but also a lot of market





#### INTERCOMPANY FLOWS 2024: A FULLY SUSTAINABLE BUSINESS MODEL

A model based on the circular economy approach (see more at section 4)

CDG uses only FSC\* (Forest Stewardship Council) pulp that comes from sustainable certified forests (for a total consumption of 22k tons) Paper production Thermoplastic film production Circular Economy NEO DECOR **BEC** Circular Circular 100% of fuel used by the **PVC & PET** NDT energy Economy Economy BEG power plant was **PRODUCERS** derived from certified Incinerates process tallow and other bywaste and fulfills nearly The whole of CDG's electricity needs all the thermal products of animal origin are covered with renewable requirements of TEXTE. (ABPs) electricity produced by BEG Paper Waste Recycle Thermoplastic Film Waste Recyde Waste paper is recovered by CDG Thermoplastic films are recovered by and than reused by NDT PVC & PET producers and than reused

by NDT

125 tons of wastethermoplastic films were recovered

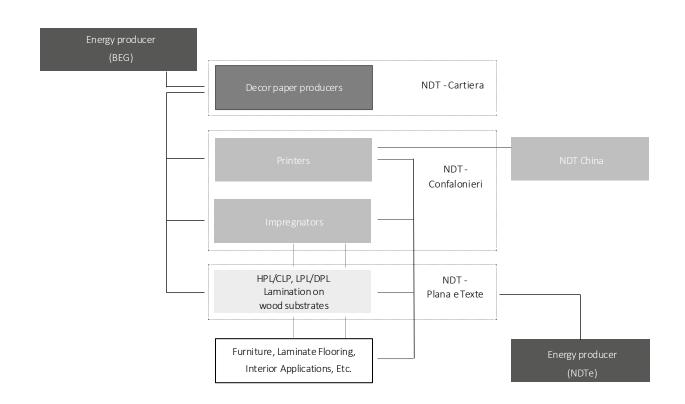
134 tons of waste paper were

recovered



### **EFFECTIVE BUSINESS MODELS**

Internal vertical integration to serve across an integrate supply chain



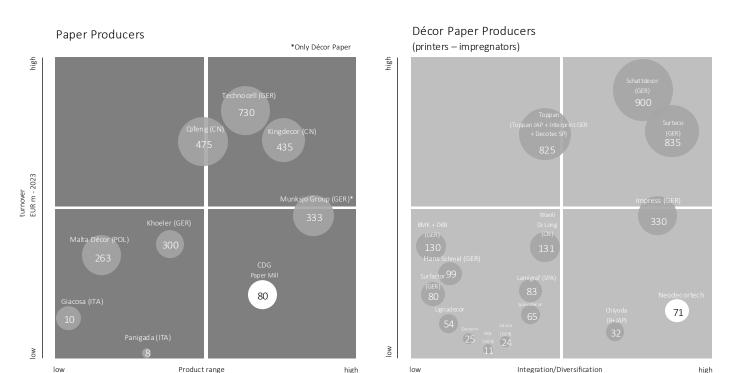


(Print - Pre-impregnated - Melamine Impregnation - PPF- PPLF)

## NEO DECOR TECH

## STRATEGIC POSITIONING

#### Competitive arenas



Source: Company information

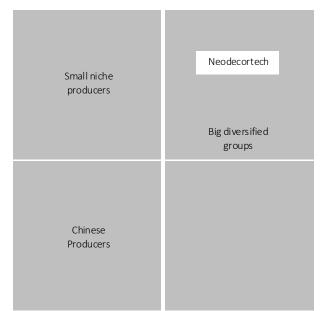
Wide product range

## 1. Company overview

## STRATEGIC POSITIONING

Limited product range

### High price – design products



Low price – retail market

15



1. Company overview

# STRONG BRAND PORTFOLIO FOR A COMPLETE MADE IN ITALY OFFER

CARTIERE DI GUARCINO	- Base paper - Unicolors - Balancing paper
	<ul> <li>- Printed decorative papers (DEC)</li> <li>- Melamine-impregnated papers (MEL)</li> <li>- Finish-foils mainly for the furniture, laminate flooring</li> </ul>
CONFALONIERI	and camper/caravan segments (FINISH)
	Paper-based laminates made for the covering, doors and surfaces segments: - Microtop
TEXTE	- ThinTop - EOS laminate
PLANA	<ul> <li>EOS Thermo Plastic (rPET)</li> <li>Polymeric printed films (PPF) addressed to the Luxury Vinyl Tiles flooring segment (PVC, PET, PP)</li> </ul>
	- Plastic printed laminated films (PPLF)

#### SUPERIOR MARKET OFFERING

Over 900 designs divided into 7 families 1/3

NDT recently launched EOS, the innovative line of supermatt anti-fingerprint products for the highend surfaces market. Now the over 900 designs are divided in 7 families:



#### Décor Papers

Semi-finished products used for High and Low Pressure Laminates and flooring divided into three main product types: base papers, unicolours and backing papers.



#### Decorative printed papers

Produced in woodgrain, stone and fancy designs, our décor papers become the surfaces used in the furniture and flooring industries.



#### Finish Foils

Our Finish foils meet the need for surfacing materials offering an authentic look, texture realism and affordable manufacturing costs.



#### Melamine Films

Melamine films are decorative papers impregnated with thermoplastic resins that convert into strong and durable surfaces for the furniture and flooring industries.



1. Company overview

## SUPERIOR MARKET OFFERING

Over 900 designs divided into 7 families 2/3





Printed plastic films that offer the same high resemblance to natural materials as Decorative papers, despite being produced on a plastic substrate. They are employed in the production of high performance flooring materials (LVT) and vertical surfaces materials (LVT) and vertical surfaces.



EOSTP

A thin unicol or or printed plastic film of PVC or PETsubsequently lacquered. It has good mechanical properties and resistance to abrasion, aging, chemical agents and attack of funguses and bacteria. It is water repellent and particularly resistant to fire, thanks to its high ignition temperatures and low flame propagation.



EOSLAMINATO

Thanks to a specific technology, the acrylic surface of Thin Top EOS LAMINATO acquires extraordinary properties such as: anti fingerprint, high scratch resistance, light fastness, no bacterial proliferation, high resistance to solvents and chemical reagents.



Laminates

Decorative Laminates are surfacing materials produced in continuity with décor papers, which cover a broad spectrum of applications thanks to their resistance, flexibility and superb appearance.

PLANA



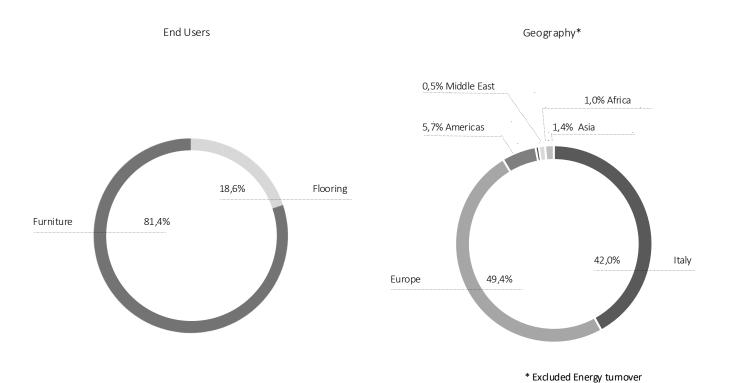
#### 1. Company overview

## SUPERIOR MARKET OFFERING

Over 900 designs divided into 7 families 3/3



# Company overview SALES MIX



#### EXPERIENCED MANAGEMENT TEAM

#### GIANLUCA VALENTINI - Chairman, 2025

- 63, Degree in Philosophy at the University of Bolognain 1988 and earned a Master in Philosophy M.A. from Indiana University in 1989
- 1990 MBA from Bocconi University.
- He was member of the Board of Directors and Attorney, among others, of Finanziaria Valentini S.p.A., Valfina S.r.l. and Industrie Valentini S.p.A...

#### MASSIMO GIORGILLI - Executive Director, 2003

- 55, Degree in Law, MBA from LUISS University;
- After a short stint with law firms, set up an advisory company;
- 2002, started his experience in the paper mill industry, holding roles in the management control division;
- 2003, joined Cartiere di Guarcino as CFO;
- Following his position as CFO, appointed Executive Director in 2005;
- 2015, appointed CEO of Cartiere di Guarcino and Sole Director in Bio Energia Guarcino.

#### LUIGI COLOGNI - CEO, 2005

- 61, Degree in Business Administration, MBA from Bocconi University;
- Previous banking experience;
- 1990s, started his experience in the furniture industry, working for multinational companies;
- 2005, joined Confalonieri S.p.A. (now NEODECORTECH Italia), where he is currently CEO.

#### MARINA FUMAGALLI-CFO, 2023

- 47, Degree in Business Administration, Certified Public Statutory Auditor (2008) and Chartered Accountant (2021)
- 2003, first 16 years experience in primary audit firm, EYfirm;
- 2019, 4 years experience in multinational companies in the Chemicals business, as Group CFO operating on the national and international market.



## KEY FINANCIALS & NUMBERS – 2024



<sup>\*</sup> Excluded Energy turnover

2,86€/share

€ 40,7m

5.28

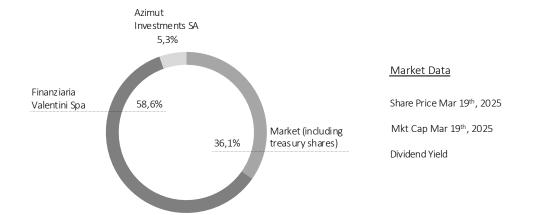


1. Company overview

## SHAREHOLDERS AND MARKET DATA

## Shareholding structure - updated at 29 April 2025

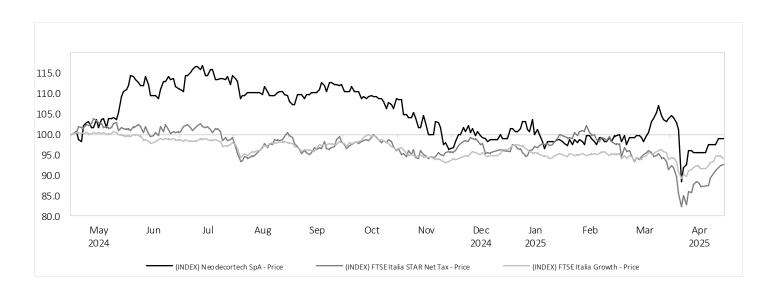




## SHAREHOLDERS AND MARKET DATA

Performance 1Y

2/2



## <u>Analyst Coverage</u>

Company Name	date	farget price €/share		
Websim Intermonte	Mar. 25, 2025	4,7 (previous 4,3)		
MidCap	Mar. 20, 2025	4,5 (previous 4,5)		

#### Investor Presentation

## **INDEX**

#### 1. Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics

ndustry structure
Strategic positiong
Mide and diversifed portfolio produc
Sales mix: product & geography
Experienced managemenent team
Key financial numbers
Shareholders and market data

#### 4. ESG approach

Certifications
Survey Sustainability
Circular economy
2024 Group emissions neutrality scope 1 + 2
Fully committed ESG agenda
Sustainable development goals

#### 2. Economics & financials 2020 - 2024 and Q1 2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturity

#### 5. Appendix

Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024 Contacts



# 2. Results FINANCIAL RESULTS: 2020 – 2024 and Q1 2025

(in € milions)	2020	2021	2022	2023	2024	(in € milions)	Q1 2024	Q1 2025
Net Sales	127,8	176,4	196,5	161,6	168,6	Net Sales	43,1	43,6
% change	-3,9%	38,0%	11,4%	-17,8%	4,3%	% change		1,2%
Ebitda	14,6	18,1	16,0	13,9	16,6	Ebitda <i>Ebitda Margin</i>	3,3	4,0
Ebitda Margin %	11,4%	10,3%	8,1%	8,6%	9,9%	%	7,8%	9,2%
			(1					
Net income	3,5	6,7	8,4)	2,8	4,0	Net income	0,6	0,8
Net income %	2,8%	3,8%	4,3%	1,8%	1,8%	Net income %	1,4%	1,8%
NFP	-39,9	-29,3	-30,7	-25,9	-33 <b>,1</b> <sup>(2)</sup>	NFP	-37,5	-33,4
NFP/Ebitda	2,73	1,62	1,92	1,86	1,99			

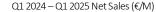
<sup>(1)</sup> Net income 2022 includes the effects of the extraordinary item MICA debt/credit cancelled (€2,9M)

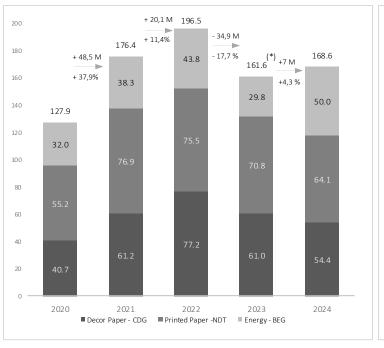
<sup>(2)</sup> The net financial debt as of 31 December 2024 does not include the amount collected related to the PMG and maximization period, totaling €18 million. Including this amount, the net financial position would have remained stable compared to the figure as of 31 December 2023 (€15.4M vs €15.1M).

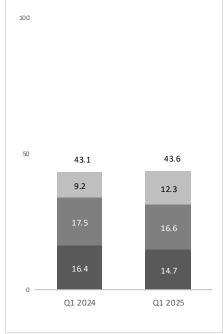
2. Results

Net SALES - €M

2020 - 2024 Net Sales (€/M)





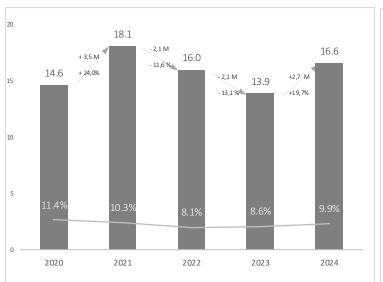


(\*) in 2023 Energy plan (BEG) didn't generate revenue as a consequence of the stop in the production from April 1 - May 15, 2023 and from October 1 - December 10, 2023.

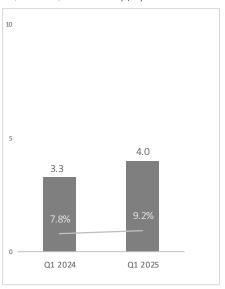
2. Results

## EBITDA & EBITDA MARGIN (\*) - €M





## Q1 2024 - Q1 2025 EBITDA (€/M)



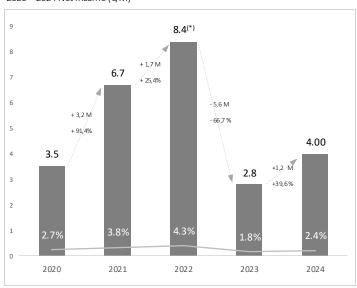
## (\*) % (EBITDA on Net Sales)

The 2022 lower EBITDA margin on revenue is due to raw material price increases and to abnormal energy costs.

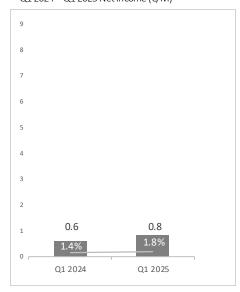
2. Results 28

## NET INCOME - €M

2020 - 2024 Net Income (€/M)



Q1 2024 - Q1 2025 Net income (€/M)



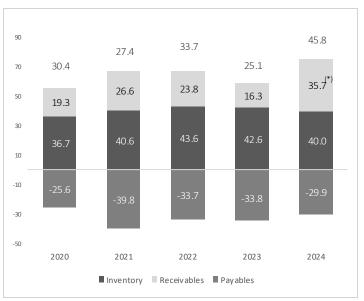
% (NET INCOME on Net Sales)

(\*) Net income 2022 includes the effects of the extraordinary item MICA debt/credit cancelled (€2,9M)

NET WORKING CAPITAL - €M

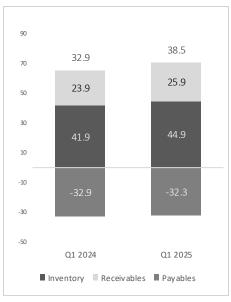
## 2. Results

2020 – 2024 Net Working Capital (€/M)



Q1 2024 – Q1 2025 Net Working Capital (€/M)

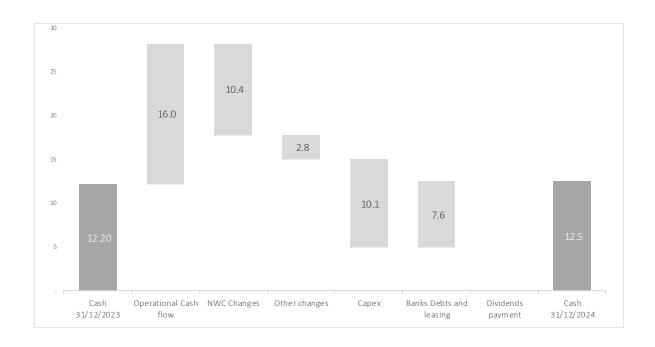
29



(\*) The amount includes 17,8 ml€ related to BEG's account receivables of PMG program



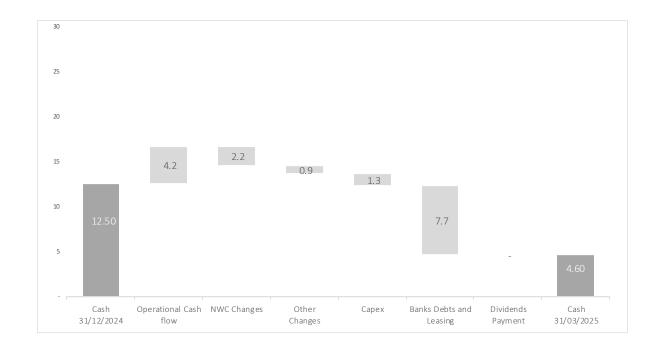
# 2. Results2024 CASH FLOW ANALYSIS - €/M



At 2024 the Group not yet collected the credit maximization and PMG from authorities amounted to  $\le$  18 M



# 2. Results Q1 2025 CASH FLOW ANALYSIS - €/M

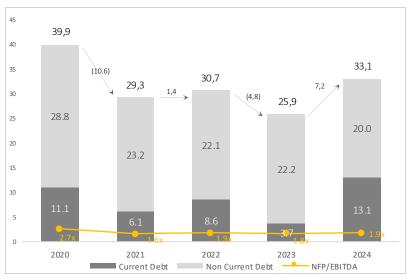


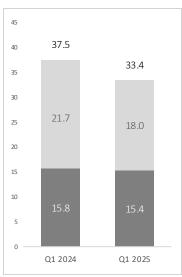
At 2024 the Group not yet collected the credit maximization and PMG from authorities amounted to € 18 M

2. Results 32

#### NET FINANCIAL POSITION - €M

#### 2020 - 2024 Net financial position (€/M)



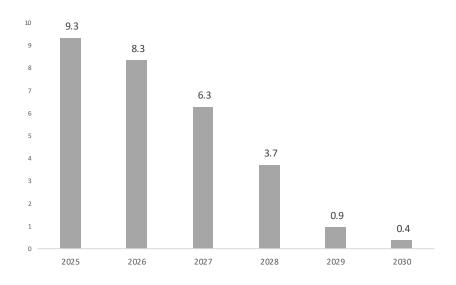


The net financial debt as of 31 December 2024 does not include the amount collected related to the PMG and maximization period, totaling  $\in$ 18 million. Including this amount, the net financial position would have remained stable compared to the figure as of 31 December 2023 ( $\in$ 15.4M vs  $\in$ 15.1M).

#### 2. Results

## CONSOLIDATED DEBT MATURITY at 31 December 2024

Debt Repayment plan (€/M)
One covenants on CDG long term debts



#### Investor Presentation

## **INDEX**

#### 1. Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics

Industry structure Strategic positiong Wide and diversifed portfolio product Sales mix: product & geography Experienced managemenent team Key financial numbers Shareholders and market data

#### 4. ESG approach

Certifications
Survey Sustainability
Circular economy
2024 Group emissions neutrality scope 1 + 2
Fully committed ESG agenda
Sustainable development goals

#### 2. Economics & financials 2020-2024 and Q1~2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturit

#### 5. Appendix

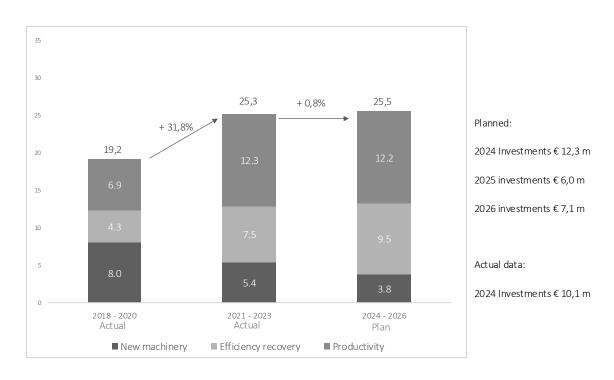
Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024

#### 3. Growth strategy

3. Growth strategy 35

## INVESTMENT OPPORTUNITIES 2024 – 2026 (€/M)

Tangible & Intangible investments



#### Investor Presentation

## **INDEX**

#### Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics

Industry structure
Strategic positiong
Wide and diversifed portfolio product
Sales mix: product & geography
Experienced managemenent team
Key financial numbers
Shareholders and market data

#### 4. ESG approach

Certifications
Survey Sustainability
Circular economy
2024 Group emissions neutrality scope 1 + 2
Fully committed ESG agenda
Sustainable development goals

#### 2. Economics & financials 2020 - 2024 and Q1 2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturity

#### 5. Appendix

Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024 Contacts

#### Growth strategy



#### **CERTIFICATIONS**

The Group certifications are the tangible proof of its focus toward sustainable production. All Group companies have the following in place:

Code of Ethics

Organisational Model Pursuant to Legislative Decree 231/2001

QHSE Policy Quality, Health, Safety and Environmental

100% MADE IN ITALY\* Italian original quality of the products

FSC\* Forest Stewardship Council - CHAIN OF CUSTODY Programme

PEFC\*\* for the Endorsement of Forest Certification Quality

UNI EN ISO 9001:2015 UNI management systems

EN ISO 14001:2015 UNI ISO Environmental management systems

45001:2018 UNI EN ISO Occupational health and safety management systems

50001:2018 UNI CEI EN ISO Energy management systems

Cradle to Cradle\*\* Circularity certification

<sup>\*</sup> Neodecortech S.p.A. only

<sup>\*\*</sup>Cartiere di Guarcino S.p.A. only

4. Neodecortech's Sustainability Approach

#### **CERTIFICATIONS HISTORY**

NEO DECOR TECH	UNI ENISO 14001	UNI ENISO 9001	FSC*-CHAIN OF CUSTODY	OHSAS 18001 2011		100% MADE IN ITALY	SUSTAINABILTY REPORT	ISO 50001			UNITSO 45001 RATING CDP	NONFINANCIAL REPORT with limited assurance	
OG:			FSC*-CHAIN OF CUSTODY FSC* RECYCLED WOOD		UNIISO 14001	PEFC		UNI ENISO 9001	ISO 50001	UNI ISO 45001	,		Cradle to Cradle
		(	2010		UNI ISO 14001	2015	(	2017 UNI ENISO 9001	2018 ISO 50001	UNI ISO 45001			2025
BEC					2012			2017	2018	2019			<b></b>

#### 4. Neodecortech's Sustainability Approach

#### **CERTIFICATIONS**

#### System certifications

# TSO GRANDS

9001:2015 14001:2015

#### Product certifications





\*Neodecortech S.p.A. only



45001:2018



50001:2018



CERTIFIED 8

\*\*Cartiere di Guarci no S.p.A. only

\*\*Cartiere di Guarcino S.p.A. only

4. Neodecortech's Sustainability Approach

#### **SURVEY SUSTAINABILITY - RATINGS**



score

92%

30/06/2024

SDA Bocconi school of management

SUSTAINABILITY LAB

score

92.3%

15/02/2024

SDG ACTION MANAGER

score

85.8%

30/06/2024



score

A A- B- C C- D D-31/12/2023



score

green

yellow red

31/072024



score

A

BCDE

10/07/2024



top performer score leader

conscious

builde

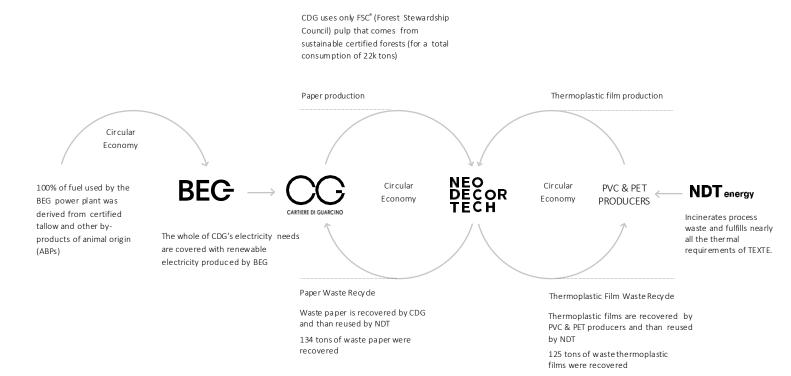
30/06/2024



Deloitte Ottobre 2024

4. Neodecortech's Sustainability Approach

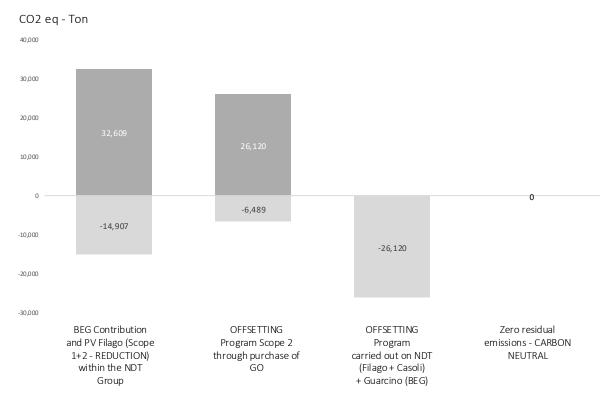
### A FULLY SUSTAINABLE BUSINESS MODEL Circular economy



4. Neodecortech's Sustainability Approach

# A FULLY SUSTAINABLE BUSINESS MODEL From 2023 onward the Group is Carbon neutral scope 1 + 2

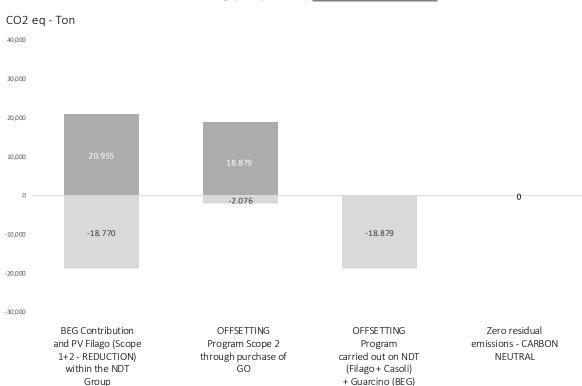
### 2023 Neutralization and Offsetting (Scope 1+2)



4. Neodecortech's Sustainability Approach

### A FULLY SUSTAINABLE BUSINESS MODEL From 2023 onward the Group is Carbon neutral scope 1 + 2

2024 Neutralization and Offsetting (Scope 1+2) -35,7% versus 2023



4. Neodecortech's Sustainability Approach

# FULLY COMMITTED TO ESG AGENDA 1/3

Environment & Circular Economy:

2024

Confirmation of Group Carbon Neutrality (Scope 1 + Scope 2).

Fuel used by the BEG power plant was derived from certified tallow and other by products of animal origin (ABPs).

CDG uses only FSC (Forest Stewardship Council) pulp for a total consumption. FSC pulp comes from sustainable certified forests.

More than 30% electricity produced by BEG was used to cover the whole of CDG's electricity needs. CDG is one of the few paper producers in the world to be entirely run on renewable electricity.

Waste paper were recovered and PVC and rPET were delivered to disposers who adehere to the European Recovinyl initiative and recovered.

rPET, used for the new EOS anti-fingerprint surfaces, is purchased with a component obtained from recycled material in the amount of 70%.

Use of photovoltaic systems at both the Filago plant (999kW) and Casoli plant (500kW).

Installation of a cellulosic biomass gneration plant in the Casoli site to reduce the amount of waste materials.

With reference to the reduction of emissions to scope 3, introduction of the intermodal rail/road transport for certain routes.

Carbon credits purchased in 2024 will be sufficient to offset the remaining emissions of the year 2024 as well.

Next steps include evaluating possible ways to participate in projects developed by Sendeco for offsetting residual CO2 eq tonnes starting in 2025.

4. Neodecortech's Sustainability Approach

# FULLY COMMITTED TO ESG AGENDA 2/3

Social

2024

15.571 hours of training delivered

11 Scholarship program for employees' children

New policy on diversity issued. In 2024 women represented 16% of the employees

398 employees of which 207 < 50 years-old

Contract: 98% full time and permanent

Corporate donations to support local community life, cultural and charitable associations for 33.600€

Collaborations with high schools aimed at training young specialists, also aimed at hiring new professionals

#### Projects 2025

Planning of additional initiatives to support the territory through donations or donations aimed at promoting cultural and / or charitable activities

4. Neodecortech's Sustainability Approach

# FULLY COMMITTED TO ESG AGENDA 3/3

#### Governance and reporting:

Organizational model in place pursuant to Legislative Decree 231/2001 adopted in all companies

Code of Ethics adopted in all companies

Code of Conduct of Borsa Italiana: comply or explain

Board of Directors: 9 members

Gender balance: 4 women, 5 men Independency: 4 independent

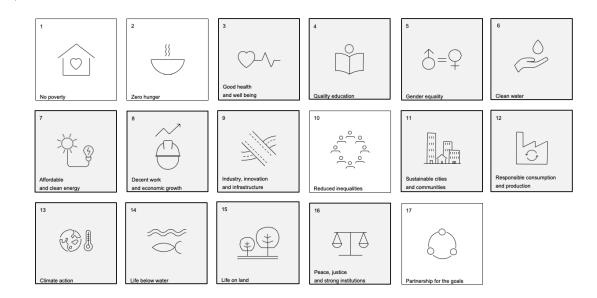
Internal Committees on:

Remuneration and Appointments Risk Control & Sustainability Transactions with related parties

#### Sustainability reporting

Since 2016 the Group has submitted the Sustainability reporting, but starting from 2021 has prepared and submitted, on a voluntary basis, the Sustainability report, GRI compliant, under the Corporate Sustainability Reporting Directive (CSRD)

#### SUSTAINABLE DEVELOPMENT GOALS



The 2030 Agenda for Sustainable Development set by the United Nations in 2015 expresses the global plan of action for sustainable development, by tackling issues of universal concern such as poverty, hunger, lack of education, climate change, gender inequality, lack of access to clean water and energy.

17 Sustainable Development Goals (SDGs) spread over 169 targets to achieve by 2030:

Neodecortech has identified 13 of these targets it can tangibly contribute to through its own businesses and production environment, identifying for each one commitments and performance indicators.

#### Investor Presentation

#### **INDEX**

#### 1. Company overview

At a glance
Group structure
Vertical integration benefits
Intercompany flows: economics

ndustry structure
Strategic positiong
Wide and diversifed portfolio product
Sales mix: product & geography
Experienced managemenent team
Key financial numbers
Shareholders and market data

#### 4. ESG approach

Certifications Jurvey Sustainability Circular economy 1024 Group emissions neutrality scope 1 + 2 Jully commited ESG agenda Justainable development goals

#### 2. Economics & financials 2020 – 2024 and Q1 2025

Financial results
Net sales
Ebitda & ebitda margin
Net income
Net working capital
2024 cash flow analysis
Q1 2025 cash flow analysis
Net financial position
Consolidated debt maturity

#### 5. Appendix

Income statement 2024 – 2023 Income statement Q1 2025 – Q1 2024 Balance sheet statement 2024 – 2023 Balance sheet statement Q1 2025 – FY 2024 Net financial position 2024 - 2023 Net financial position Q1 2025 – Q1 2024 Contacts

#### Growth strategy



# INCOME STATEMENT 2024 – 2023

(Euro thousands)	31 December 2024	%	31 December 2023	%	Change	Change %
Revenue from sales and services	168.575	100,0%	161.604	100,0%	6.971	4,3%
Changes in work in progress, semi-finished and finished products	(945)	(0,6%)	3.250	2,0%	(4.195)	(129,1%)
Other revenue	4.108	2,4%	7.215	4,5%	(3.107)	(43,1%)
Value of Production	171.738	101,9%	172.069	106,5%	(331)	(0,2%)
Raw and ancillary materials and consum.	(107.227)	(63,6%)	(105.759)	(65,4%)	(1.468)	1,4%
Other operating expense	(26.551)	(15,8%)	(31.436)	(19,5%)	4.885	(15,5%)
Value Added	37.960	22,5%	34.874	21,6%	3.086	8,8%
Personnel expense	(21.327)	(12,7%)	(20.983)	(13,0%)	(344)	1,6%
ЕВІТОА	16.633	9,9%	13.891	8,6%	2.742	19,7%
Amortization and depreciation	(9.096)	(5,4%)	(9.151)	(5,7%)	55	(0,6%)
Allocations	(53)	(0,0%)	(98)	(0,1%)	45	(45,9%)
ЕВІТ	7.484	4,4%	4.642	2,9%	2.842	61,2%
Financial expense	(2.740)	(1,6%)	(2.436)	(1,5%)	(304)	12,5%
Financial income	433	0,3%	401	0,2%	32	8,0%
Profit/(loss) before tax	5.177	3,1%	2.607	1,6%	2.570	98,6%
Income tax	(1.200)	(0,7%)	241	0,1%	(1.441)	(597,9%)
Profit/(loss) for the year	3.977	2,4%	2.848	1,8%	1.129	39,6%



## INCOME STATEMENT Q1 2025 – Q1 2024

(Euro thousands)	31 March 2025	%	31 March 2024	%	Change	Change %
	2023		2024			
Revenue from sales and services	43.629	100,0%	43.079	100,0%	550	1,3%
Changes in work in progress, semi-finished and finished products	6.425	14,7%	(107)	(0,2%)	6.532	(6104,7%)
Other revenue	263	0,6%	460	1,1%	(197)	(42,8%)
Value of Production	50.317	115,3%	43.432	100,8%	6.885	15,9%
Raw and ancillary materials and consum.	(33.776)	(77,4%)	(27.857)	(64,7%)	(5.919)	21,2%
Other operating expense	(6.743)	(15,5%)	(6.841)	(15,9%)	98	(1,4%)
Value Added	9.798	22,5%	8.734	20,3%	1.064	12,2%
Personnel expense	(5.782)	(13,3%)	(5.395)	(12,5%)	(387)	7,2%
ЕВІТОА	4.016	9,2%	3.339	7,8%	677	20,3%
Amortization and depreciation	(2.491)	(5,7%)	(2.170)	(5,0%)	(321)	14,8%
Allocations	0	0,0%	(18)	(0,0%)	18	(100,0%)
ЕВІТ	1.525	3,5%	1.151	2,7%	374	32,5%
Financial expense	(763)	(1,7%)	(635)	(1,5%)	(128)	20,2%
Financial income	186	0,4%	84	0,2%	102	121,4%
Profit/(loss) before tax	948	2,2%	600	1,4%	348	58,0%
Income tax	(183)	(0,4%)	12	0,0%	(195)	(1625,0%)
Profit/(loss) for the year	765	1,8%	612	1,4%	153	25,0%



# BALANCE SHEET STATEMENT - ASSETS FY 2024 - FY 2023

Assets (Euro thousands)	31 Dec 2024	%	31 Dec 2023	%	Change	Change %
Intangible assets	3.317	1,9%	777	0,5%	2.540	326,9%
Tangible assets	74.480	42,9%	75.969	46,1%	(1.489)	(2,0%)
Equity investments	0	0,0%	0	0,0%	0	-
Other non-current assets	358	0,2%	400	0,2%	(42)	(10,5%)
Non-current financial receivables	512	0,3%	445	0,3%	67	15,1%
Deferred tax assets	1.055	0,6%	1.881	1,1%	(826)	(43,9%)
Non-current assets	79.722	46,0%	79.472	48,2%	250	0,3%
Inventory	40.049	23,1%	42.598	25,8%	(2.549)	(6,0%)
Trade receivables	35.713	20,6%	16.276	9,9%	19.437	119,4%
Receivables from tax consolidation	348	0,2%	438	0,3%	(90)	(0,1%)
Tax receivables	1.989	1,1%	1.652	1,0%	337	20,4%
Current financial receivables	81	0,0%	0	0,0%	0	-
Other current receivables	3.081	1,8%	12.211	7,4%	(9.130)	(74,8%)
Cash funds	12.483	7,2%	12.157	7,4%	326	2,7%
Current assets	93.744	54,0%	85.332	51,8%	8.412	9,9%
Total Assets	173.466	100,0%	164.804	100,0%	8.662	5,3%



# BALANCE SHEET STATEMENT— EQUITY AND LIABILITIES FY 2024—FY 2023

Equity and liabilities (Euro thousands)	31 Dec 2024	%	31 Dec 2023	%	Change	Change %
Share capital	18.804	10,8%	18.804	11,4%	0	0,0%
Share premium reserve	18.864	10,9%	18.864	11,4%	0	0,0%
Other reserves	30.276	17,5%	28.185	17,1%	2.091	7,4%
Prior years' profit (loss)	8.761	5,1%	8.761	5,3%	0	0,0%
Profit (loss) for the year	4.057	2,3%	2.848	1,7%	1.209	42,5%
Group equity	80.762	46,6%	77.462	47,0%	3.300	4,3%
Equity attributable to non-controlling interests	43	0,0%	0	0,0%	43	-
Profit (loss) for the year attributable to non- controlling interests	(80)	0,0%	0	0,0%	(80)	_
Total equity attributable to non-controlling		0,070		0,070		
interests	(37)	0,0%	0	0,0%	(37)	
Total equity	80.725	46,5%	77.462	47,0%	3.263	4,2%
Provisions for risks and charges	771	0,4%	825	0,5%	(54)	(6,5%)
Deferred tax	5.534	3,2%	5.941	3,6%	(407)	(6,9%)
Post-employment benefits	2.091	1,2%	2.080	1,3%	11	0,5%
Non-current financial liabilities	19.968	11,5%	22.179	13,5%	(2.211)	(10,0%)
Non-current liabilities	28.364	16,4%	31.025	18,8%	(2.661)	(8,6%)
Trade payables	29.951	17,3%	33.792	20,5%	(3.841)	(11,4%)
Payables from tax consolidation	31	0,0%	117	0,1%	(86)	(73,5%)
Tax payables	1244	0,7%	786	0,5%	458	58,3%
Current financial liabilities	25.689	14,8%	15.844	9,6%	9.845	62,1%
Total equity and liabilities	173.466	100,0%	164.804	100,0%	8.662	5,3%



# Appendix BALANCE SHEET STATEMENT - ASSETS Q1 2025 – FY 2024

Assets (Euro thousands)	31 March 2025	%	31 Dec 2024	%	Change	Change %
Intangible assets	3.379	2,0%	3.317	1,9%	62	1,9%
Tangible assets	73.265	43,3%	74.480	42,9%	(1.215)	(1,6%)
Equity investments	0	0,0%	0	0,0%	0	0,0%
Other non-current assets	375	0,2%	358	0,2%	17	4,7%
Non-current financial receivables	499	0,3%	512	0,3%	(13)	(2,5%)
Deferred tax assets	960	0,6%	1.055	0,6%	(95)	(9,0%)
Non-current assets	78.478	46,4%	79.722	46,0%	(1.244)	(1,6%)
Inventory	44.943	26,6%	40.049	23,1%	4.894	12,2%
Trade receivables	25.890	15,3%	35.713	20,6%	(9.823)	(27,5%)
Receivables from tax consolidation	348	0,2%	348	0,2%	0	0,0%
Tax receivables	2.837	1,7%	1.989	1,1%	848	42,6%
Current financial receivables	0	0,0%	81	0,0%	0	0,0%
Other current receivables	12.037	7,1%	3.081	1,8%	8.956	290,7%
Cash funds	4.594	2,7%	12.483	7,2%	(7.889)	(63,2%)
Current assets	90.649	53,6%	93.744	54,0%	(3.095)	(3,3%)
Total Assets	169.127	100,0%	173.466	100,0%	(4.339)	(2,5%)



# BALANCE SHEET STATEMENT— EQUITY AND LIABILITIES Q1 2025 — FY 2024

Equity and liabilities (Euro thousands)	31 March 2025	%	31 Dec 2024	%	Change	Change %
Share capital	18.804	11,1%	18.804	10,8%	0	0,0%
Share premium reserve	18.864	11,2%	18.864	10,9%	0	0,0%
Other reserves	30.122	17,8%	30.276	17,5%	(154)	(0,5%)
Prior years' profit (loss)	12.818	7,6%	8.761	5,1%	4.057	46,3%
Profit (loss) for the year	782	0,5%	4.057	2,3%	(3.275)	(80,7%)
Group equity	81.390	48,1%	80.762	46,6%	628	0,8%
Equity attributable to non-controlling interests	-36	0,0%	43	0,0%	(79)	(183,7%)
Profit (loss) for the year attributable to non- controlling interests	(17)	0,0%	(80)	0,0%	63	(78,8%)
Total equity attributable to non-controlling interests	(53)	0,0%	(37)	0,0%	(16)	43,2%
Total equity	81.337	48,1%	80.725	46,5%	612	0,8%
Provisions for risks and charges	853	0,5%	771	0,4%	82	10,6%
Deferred tax	5.458	3,2%	5.534	3,2%	(76)	(1,4%)
Post-employment benefits	2.061	1,2%	2.091	1,2%	(30)	(1,4%)
Non-current financial liabilities	17.974	10,6%	19.968	11,5%	(1.994)	(10,0%)
Non-current liabilities	26.346	15,6%	28.364	16,4%	(2.018)	(7,1%)
Trade payables	32.319	19,1%	29.951	17,3%	2.368	7,9%
Payables from tax consolidation	85	0,1%	31	0,0%	54	174,2%
Tax payables	659	0,4%	1244	0,7%	(585)	(47,0%)
Current financial liabilities	20.026	11,8%	25.689	14,8%	(5.663)	(22,0%)
Other current payables	8.355	4,9%	7.462	4,3%	893	12,0%
Current liabilities	61.444	36,3%	64.377	37,1%	(2.933)	(4,6%)
Total equity and liabilities	169.127	100,0%	173.466	100,0%	(4.339)	(2,5%)



### NET FINANCIAL POSITION FY 2024 – FY 2023

(Euro thousands)	31 December 2024	31 December 2023	Change
A. Cash funds	12.483	12.157	326
B. Cash and cash equivalents	0	0	0
C. Other current financial assets	82	0	82
D. Cash (A+ B+ C)	12.565	12.157	408
E. Current financial debt	(16.226)	(9.578)	(6.648)
F. Current portion of non-current financial debt	(9.464)	(6.266)	(3.198)
G. Current financial debt (E + F)	(25.690)	(15.844)	(9.846)
H. Net current financial debt (G - D)	(13.125)	(3.687)	(9.438)
I. Non-current financial debt	(19.968)	(22.179)	2.211
J. Debt instruments	0	0	0
K. Trade payables and other non-current payables	0	0	0
L. Non-current financial debt (I + J +K)	(19.968)	(22.179)	2.211
M. Total financial debt (H + L)	(33.093)	(25.866)	(7.227)



## NET FINANCIAL POSITION Q1 2025 – FY 2024

(Euro thousands)	31 March 2025	31 March 2024	Change
A. Cash funds	4.594	5.508	(914)
B. Cash and cash equivalents	0	0	0
C. Other current financial assets	0	0	0
D. Cash (A+ B + C)	4.594	5.508	(914)
E. Current financial debt	(10.617)	(13.694)	3.077
F. Current portion of non-current financial debt	(9.409)	(7.527)	(1.882)
G. Current financial debt (E + F)	(20.026)	(21.221)	1.195
H. Net current financial debt (G - D)	(15.432)	(15.713)	281
I. Non-current financial debt	(17.974)	(21.769)	3.795
J. Debt instruments	0	0	0
K. Trade payables and other non-current payables	0	0	0
L. Non-current financial debt (I + J +K)	(17.974)	(21.769)	3.795
M. Total financial debt (H + L)	(33.406)	(37.482)	4.076

#### **KEY CONTACTS**

ISSUER
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Decors and surfaces for sustainable living.